

# SMALL BUSINESS EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

## Facebook Diversity Update: Positive Hiring Trends Show Progress

By Maxine Williams

- Facebook commits \$15m to Code.org and takes TechPrep resource hub to communities of color across the country
- Facebook announces LGBTQ data for the first time

Facebook's mission is to give people the power to share and make the world more open and connected. In order to achieve that mission, we need an employee base that reflects a broad range of experiences, backgrounds, races, ethnicities, genders, sexual orientations, abilities and many other characteristics.

Over the past few years, we have been working hard to increase diversity at Facebook through a variety of internal and external programs and partnerships. We still have a long way to go, but as we continue to strive for greater change, we are encouraged by positive hiring trends. For example, while our current representation in senior leadership is 3% Black, 3% Hispanic and 27% women, of new senior leadership hires at Facebook in the US over the last

12 months, 9% are Black, 5% are Hispanic and 29% are women.

It has become clear that at the most fundamental level, appropriate representation in technology or any other industry will depend upon more people having the opportunity to gain necessary skills through the public education system. Currently, only 1 in 4 US high schools teach computer science. In 2015, seven states had fewer than 10 girls take the Advanced Placement Computer Science exam and no girls took the exam in three states. No Black people took the exam in nine states including Mississippi where about 50% of high school graduates are Black, and 18 states had fewer than 10 Hispanics take the exam with another five states having no Hispanic AP Computer Science (CS) test takers. This has to change.

We want every person in this country to have the opportunity to learn the skills that our industry needs — and we want the chance to hire them. This is why we are committing \$15 million to Code.org over the next five years. Facebook's five-year commitment will help Code.org to drive the development of curricula, public

■ Continued on page 13



## MOVERS & SHAKERS 2016

### The People Shaping the Past, Present and Future of Affirmative Actions

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## Having a successful Affirmative Action plan

By Cheryl Hentz, SBE Columnist

With construction industry compliance scrutiny at an all-time high, it's critical that firms know how to prevent penalties, fines, or criminal charges. And with ever-changing regulations and policies when it comes to Affirmative Action, it's imperative that all companies, especially those operating as prime contractors on government projects, not only develop, but implement policies correctly in order to avoid

landing on the wrong side of the law, or equally as bad, as a defendant in a civil lawsuit.

"Over the years I've found that education and awareness are key to people really understanding Affirmative Action. Everybody really doesn't know what it is," says George Hanible, senior partner with Compliance Management Partners and former director of contract compliance for the west coast with Skanska. "Some people may think it's just about the hiring of African Americans, but it really is a much broader definition than that. It really covers diversity and inclusion in practices and so forth."

Given that, it's important to educate not just the HR department, but management teams, as well as those who are responsible for managing on individual projects, and anyone involved in management on any level, he states.

"People need to understand what Affirmative Action really is and why it's important. I think we take for granted that everybody understands what Affirmative Action is, but that's not necessarily the case. People read about Affirmative Action and think they know what it means. But diversity knows more than just race or gender.



George Hanible, senior partner with Compliance Management Partners

From an ethical standpoint and having an understanding of why it's important and why and how to implement it—those are the things that we need to educate people about."

■ Continued on page 12

# Community Outreach

## California African-American Freedom Trail

AMAZING HISTORY AT PRESERVING CALIFORNIA BLACK HERITAGE SEPT. 10.

Maj. Gen. Tony Jackson tells how his great-grandfather was the wagon train driver for Brigham Young, yet he led the black football players who boycotted Brigham Young University after the 1968 Olympics for San Jose State as Dr. James Taylor of USF, Rev. Roland Gordon and historian John William Templeton look on. Jackson would become one of the highest ranking black generals in the U.S. Marine Corps before leading California State Parks.



Maj. Gen. Tony Jackson, (RET) USMC, former California State Parks director  
PRESERVING CALIFORNIA BLACK HISTORY - SEPT. 10, 2016

### PUBLIC ART AND CALIFORNIA BLACK HISTORY

S.F. Maritime Historical Park, Hyde & Jefferson Sts. see the findings of the mapping expedition of the California African-American Freedom Trail with public art depicting the cultural contributions of African-Americans around the state. Pictured, Maj. Gen. Tony Jackson, (RET) USMC, former California State Parks director, keynoted last conference at Ingleside Presbyterian Church's Great Cloud of Witnesses. Learn how to preserve artifacts and protect neighborhood and global landmarks across the West. Meet experts in African-American history, education and art as we gather for the eighth time on the anniversary weekend of the Emancipation Proclamation. Background are American Library Association delegates who toured the Freedom Trail last summer during their conference in San Francisco. Children under 16 free with an adult registered.

John William Templeton is an independent publisher, producer, curator, archivist and innovator devoted to the legacy of the black press -- "We wish to plead our own cause" -- as the backbone of the global fight for freedom. Descended from a free family in western North Carolina which has continuously owned property since the 1780 Census, he was mentored at home, as a college student at Howard University and in his career by dedicated advocates for liberty and justice. In 1967, he was senior patrol leader of Boy Scout Troop 362 from St. John's Baptist Church which desegregated Camp Schiele, S.C. As a graduate research associate at UNC-Chapel Hill, he conducted oral history interviews with editors of historic black newspapers in five states. Templeton was the first editor of the Winston-Salem Chronicle, first black newspaper to win the general excellence award from the N.C. Press Association. John was the third African-American to lead a chapter of the Society of Professional Journalists at the Piedmont N.C. chapter. Pulitzer juror Raymond H. Boone selected Templeton to succeed him as editor/general manager of the Richmond AFRO-AMERICAN and Richmond Planet for its centennial in 1983. Templeton won four First Prize Merit Awards from the National Newspaper Publishers Association at the Richmond AFRO and an American Newspaper Publishers Association Research Institute Minority Fellowship. He was also selected Outstanding Alumnus of the Howard University School of Communications.

After helping L. Douglas Wilder win election as lieutenant governor of Virginia, Templeton became managing editor of the Richmond Business Journal and was promoted by American City Business Journal to make more history as editor of the San Jose Business Journal in 1987. For three decades since he has been an expert on technology enterprises and an analyst cited in such publications as the New York Society of Security Analysts newsletter; Advertising Age and AdWeek's Technology Marketing along with the IEEE-USA Today's Engineer.

SOURCE: <http://californiablackhistory.com>



Maj. Gen. Tony Jackson, (RET) USMC, former California State Parks director

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# Diversity on the Move

## MBDA Staff Looks Inward to Support Operational Excellence

Communication and teamwork are two of the most critical components of any organization, regardless of its mission. Without communication and teamwork, it's almost impossible to achieve or sustain operational excellence. For the Department of Commerce, operational excellence is defined as "strengthening the Department's capacity to achieve its objectives, maximize return on program investments and deliver quality, timely service."

One of the ways that the Minority Business Development Agency (MBDA) is focusing on operational excellence is by completing individual DISC Behavioral Assessments.

DISC is a personal assessment tool used to improve work productivity, teamwork and communication; and to increase employee engagement. The assessment is based on the DISC theory developed by psychologist William Moulton Marston, and focuses on four behavior types: Dominance, Inducement, Submission, and Compliance (DISC).

The assessment provides a personalized profile of an employee's behavioral work style and common language they can use to better understand themselves and others. The results can in turn be used by both managers and employees to improve performance management and operational excellence.

One of the major benefits of the profile is that it can help both employees and managers increase their self-knowledge, develop stronger communication and problem-solving skills, minimize team conflict, and improve overall teamwork.

MBDA's senior leaders were the first to take the assessment in May as part of their performance management training. The team found their individual results to be highly informative and beneficial to enhancing their own leadership development. As a result, they extended the opportunity to the entire MBDA staff to take the assessment and learn about their own work behavior profiles.

In addition to operational excellence, MBDA senior leaders also wanted to take a proactive approach to addressing areas of improvement identified in the Agency's Federal Employee Viewpoint Survey (FEV) results—specifically improved communication and performance management. The DISC tool provided an opportunity for the Agency to address these issues from a personal standpoint.

So far, more than half of the Agency has participated in the online assessment. After completing the assessment, each employee receives their individual profile in a report format that details their general characteristics, communication styles, areas of improvement and other insights. The report is designed to focus on four dimensions of behavior: how someone responds to problems and challenges, how they influence others to their point of view, how they respond to the pace of the environment and to the rules and procedures set by others.

Employees do not have to share their profiles, but they are still encouraged to communicate with their managers, ask questions and discuss their assessments.



MBDA is also offering in person training sessions that employees can attend after completing their assessment. The sessions are designed to help managers and employees understand their DISC profile, and identify ways they can use it to maximize their on-the-job performance. The

assessment and training session is not mandatory; however MBDA is encouraging all staff members to fully participate in both to take full advantage of the personal and professional benefits. For more information about MBDA, visit [www.mbda.gov](http://www.mbda.gov).

SOURCE: <http://www.mbda.gov>

### SUB-BID REQUEST AD

Sub-Bids Requested from qualified MBE/WBE/SBE/DVBE Subcontractors and Suppliers For:  
**PIPELINE 4 RELINING AT LAKE MURRAY**

**SPECIFICATION 631**

**Owner: San Diego County Water Authority**

**Location: San Diego, CA**

**Bid Date: July 27, 2016 @ 2:00 P.M.**

**J.F. Shea Construction, Inc.**  
667 Brea Canyon Road, Suite 30 • Walnut, CA 91789  
Phone: (909) 595-4397 • Fax: (909) 444-4268  
Contact: Lori Olivas, [lori.olivas@jfshea.com](mailto:lori.olivas@jfshea.com)

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Demolition, Dewatering, AC Paving, Welding, Pre-Stressed Concrete Cylinder Pipe, Cement Mortar Lining, Ready-Mix Concrete, Reinforcing Steel, Traffic Control, Fencing, Soil Amendments, Hydroseeding, Lead Paint Abatement, Painting & Coatings, Steel Pipe, Steel Liners, and Cathodic Protection

Plans and Specifications are available from: SDCWA. The Water Authority's Contracting Opportunities page at <http://www.sdcwa.org/contracting-opportunities> has links to the Contract Documents, including Plans and Specifications, via TheNetwork or Ebidboard - you may obtain a free download there. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested MBE/WBE/SBE/DVBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.



### McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603  
Phone: (510) 632-7676 • Fax: (510) 562-5209  
Contact: Brad Rigg • An Equal Opportunity Employer

Sub Bids Requested From Qualified MBE, WBE, DBE Subcontractors & Suppliers for  
**East Bay Municipal Utility District - Pump Station Q Force Main / Gravity Interceptor Flow**  
**Project No. SD-377**

**Location: Oakland, Alameda County • Bid Date: August 10, 2016 @ 1:30 pm**

McGuire and Hester is seeking qualified subcontractors in the following trades: Demolition, Painting and Coatings, and Electrical.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

### ST. LOUIS, MO SUB-BID REQUEST AD

#### MBE BIDDING OPPORTUNITY

MBE firms must be certified as follows: To constitute a Minority Business Enterprises, MBE for the purpose of meeting the Metropolitan St. Louis Sewer District (MSD or District) 17% MBE (African American) utilization goal, those MBE firms which have been certified for the industry type of service and/or material for which they are contracted by one or more of the following agencies on or before the date of the bid opening: Missouri Office of Equal Opportunity, City of St. Louis, St. Louis Minority Business Council. **MSD does not accept reciprocity certifications from other certifying agencies.**

Shea-McNally Joint Venture invites qualified contractors, specifically MBEs (African American) certified by the agencies and requirements listed above, to contact Shea-McNally JV (Prime Bidder/Contractor listed below) regarding subcontracting services and material supply opportunities in connection with the **Deer Creek Sanitary Tunnel Clayton Road to RDP) 11731-015.1project.**

The Work under this contract is located in the Greater Metropolitan Area of St. Louis, MO. The MBE (African American) utilization goal is 17% of the total contract price. The Engineer's Cost Estimate is \$205,192,000. The Work consists of the construction of a deep rock tunnel, large diameter shafts, drop shafts and structures, sanitary sewers and appurtenances, diversion structures, junction chambers, manholes, paving, fencing, dog park improvements, grading, electrical and other associated work. Plans and Specifications are available for free electronic download. Please go to MSD website, <http://www.stlmsdplanroom.com/other.php?job=736&jobName=11731-015.1+DEER+CREEK+SANITARY+TUNNEL+%28CLAYTON+RD.+TO+RDP%29>

**Owner: Metropolitan St. Louis Sewer District  
DEER CREEK SANITARY TUNNEL (CLAYTON RD. TO RDP)**

**Letting No. 11731-015.1**

**BID DATE: August 25, 2016 AT 2:00 PM**

Opportunities to participate exist in the following specific areas of soil and rock excavation, hauling, excavation support systems, mechanical rock excavation, structural steel, engineering, survey, instrumentation and monitoring services, materials testing, demolition and site preparation, environmental investigation, utility relocation, paving, fencing and gates, geotechnical and structural instrumentation, secant piles, cast-in-place concrete structures, reinforcing steel, ground stabilization, rock-bolts, steel dowels, shotcrete, concrete finishing, waterproofing, service utilities, grouting, mechanical equipment - hydraulic, slide gates, electrical and controls work, landscaping, dewater pump station, pest control, IT services, waste disposal, cleaning services, and security services.

Any business seeking to participate as MBE (African American) must submit current valid certification documents with proposal. Shea McNally JV have set up an FTP site where you can view all plans and specifications for your convenience. Please contact Brett Campbell at (909) 594-0982 ([brett.campbell@jfshea.com](mailto:brett.campbell@jfshea.com)) to receive instructions on accessing the FTP Site.

### Shea McNally JV

(J.F. Shea Construction, Inc. - McNally Tunneling Corporation)  
667 Brea Canyon Road, Suite 22, Walnut, CA 91789  
909-595-4397, 909-869-0827 (fax)

# California Sub-Bid Request Ads

## CAHILL CONTRACTORS, LLC

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611.

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following TRADES ONLY:  
Elevators / Fire Protection / Solar Panels (Photovoltaic Infrastructure Only and Solar Hot Water) / Exterior Building Maintenance

### PARCEL O - 50% CD EARLY BID (SELECT TRADES)

455 Fell Street, San Francisco, CA 94102

This is a CMD project with construction workforce and prevailing wage requirements.

**BID DATE: 8/19/16 @ 5 PM**

Voluntary Pre-bid Meeting:  
7/29/16 @ 11:15am, Cahill's Office  
425 California St., Suite 2200  
San Francisco, CA 94104

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.

## CAHILL CONTRACTORS, LLC

Colby Smith at [estimating@cahill-sf.com](mailto:estimating@cahill-sf.com)  
(415) 677-0611.

CAHILL CONTRACTORS, LLC requests bids from Certified SBE Subcontractors and Suppliers for the following TRADES ONLY:  
Site Clearing, Demolition, and Abatement / Concrete / Shoring, Underpinning / Site Utilities

### POTRERO HILL BLOCK X - Structural Early Bid 1101 Connecticut Street, San Francisco, CA 94107

This is a CMD project with construction workforce and prevailing wage requirements.

**BID DATE: 8/16/16 @ 2 PM**

Voluntary Pre-bid Meeting:  
7/29/16 @ 10:30am, Cahill's Office  
425 California St., Suite 2200  
San Francisco, CA 94104

**BID DOCUMENTS:** Please contact Colby for access to documents on BuildingConnected.



## Proven Management, Inc.

2000 5th Street, Berkeley, CA 94710  
Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified Disadvantaged Business Enterprises (DBE) subcontractors, suppliers, and truckers for the following project:

### LOS GATOS CREEK BRIDGE REPLACEMENT PROJECT South of Diridon Station, San Jose CALTRAIN #16-J-C-005 Bids: August 2, 2016 @ 2pm SUBCONTRACTING GOAL - DBE - 9%

Subcontracting opportunities include, but are not limited to the following: bridge removal; clearing & grubbing; tree removal; planting & irrigation; excavation; soldier pile retaining wall; storm drainage system; rock slope protection; COIR fabric soil wrap; log spur w/ root wad; AC paving; concrete form/place/finish; rebar; CIP concrete; precast concrete; cast-in-drilled hole concrete piling; metal fab; structural steel; polymeric sheet waterproofing; paints/coatings; signage; solid state coded track circuits; relays; signal shelters; switch circuit controllers; rectifiers, batteries & battery charging equipment; signal systems; signal wire & cables; rail work; rail bonding; track removal/salvage; special trackwork; flash butt rail welding.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

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Contact: Jean Sicard • An Equal Opportunity Employer

### REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

**Repair Slides - Hwy 101 • Mendocino County • Caltrans #01-0B5004**  
**BID DATE: August 10, 2016 @ 2:00 PM**

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Temporary Active Treatment System, Traffic Control System, Flashing Arrow Sign, Portable Changeable Message Signs, SWPPP, Storm Water Annual Report, Temporary Erosion Control, Channelizers, Temporary Fencing, Dust Control Plan, Abandon Culvert, Destroy Well, Asbestos Plan, Cold Plane AC, Clearing & Grubbing, Structure Excavation, Structure Backfill, Concrete Backfill, Lean Concrete Backfill, Imported Borrow, Topsoil, Planting & Irrigation, Erosion Control, Hydroseed, Compost, AC Dike, Rumble Strip, Tack Coat, Steel Soldier Pile, Structural Concrete, Minor Concrete, Bar Reinforcing Steel, Sculpted Shotcrete, Structural Shotcrete, Drilled Hole, Ground Anchor, Roadside Signs, Timber Lagging, Sound Wall (Masonry Block), Clean & Paint Steel, Prepare & Stain Shotcrete, Underground, Concrete Anchor & Cable Assembly, Concrete Manhole, Rock Slope Protection, Minor Concrete, Misc. Iron & Steel, Fencing, Striping & Marking and Construction Materials.

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/index.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php).



8201 Edgewater Drive, Suite 202 • Oakland, CA 94621  
Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:

**San Francisco Bay Area Rapid Transit District**  
**34.5kV Cable Replacement A-Line ANA-AGO Substations**  
**Contract No. 15EJ-150**  
**Bid Date: August 2, 2016 at 2:00PM**  
**Fax all quotes to 510-777-5099**

Requesting certified DBE Subcontractor and Supplier Quotes on: **Traffic Control System**

Contract Documents may be obtained from the District Secretary's Office, San Francisco Bay Area Rapid Transit District, in person on the 23rd Floor at 300 Lakeside Drive, Oakland, CA 94612 or are available for viewing by appointment only at Shimmick Construction's Office: 8201 Edgewater Drive, Suite 202, Oakland, CA 94621.

Subcontractors and Suppliers interested in this project may contact Fernando DeLeon by phone at (510) 777-5000.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.

## TAFT ELECTRIC COMPANY

1694 EASTMAN AVENUE, VENTURA, CA 93003  
Contact: Arnold Tostado • [atostado@taftelectric.com](mailto:atostado@taftelectric.com)  
Phone: (805) 642-0121 • Fax: (805) 650-9015

Invites sub-bids from qualified DBE businesses for the following project:

**TS-12-01, Dunningan Street Traffic Signal Project CML-5393 (033)**  
**Location: Camarillo, CA**  
**BID DATE: August 2, 2016 @ 10:00 AM**

**SEEKING: Traffic Control, Stormwater Pollution Control, Concrete Ramps, Signing/Striping, Traffic Loops, A.C. Paving, Traffic Signal Installation.**

We are an Equal Opportunity Employer and intend to seriously negotiate with qualified Disadvantaged Business Enterprise subcontractors and suppliers for project participation.

Payment and performance bonds may be required. Please contact us at the above listed number for further information regarding bidding on this project. To the best of our abilities we will help with bonds/insurance/credit. Plans are available for viewing at our office.

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**Kiewit Infrastructure West Co.**  
4650 Business Center Drive Fairfield, CA 94534  
Attn: Victor Molina • [norcal.bids@kiewit.com](mailto:norcal.bids@kiewit.com)

Requests sub-bids from qualified California Unified Certification Program (CUCP) OR U.S. DOT certified Disadvantaged Business Enterprise (DBE), Subcontractors, Consultants, and/or Suppliers seeking to participate in the Caltrain - Peninsula Corridor Joint Powers Board (JPB), Los Gatos Creek Bridge Replacement Project in San Jose, CA.  
<http://www.dot.ca.gov/obeo/index.html>

Subcontractors and Suppliers for the following project:

**Los Gatos Creek Bridge Replacement**  
**Contract No. 16-J-C-005**  
**Owner: Peninsula Corridor Joint Powers Board (JPB)**  
**Bid Date: August 2, 2016 at 2:00 P.M.**

Disadvantaged Business Enterprises (DBEs) wanted for the following scopes, including, but not limited to: AC Paving, Aggregates, Concrete, Minor Concrete, Concrete Forming, Concrete Pumping, Concrete Supply, Concrete Reinforcement Supply & Install, Electrical, Precast Concrete, Cast in Place Concrete, CIDH Concrete Piles, Dewatering, Demolition, Earthwork, Erosion Control, Fencing, Polymeric Sheet Waterproofing, Ground Water Treatment, Hazardous Materials Abatement, Joint Sealant, Landscaping, Metals, Paints and Coatings, Quality Control, Rail Welding, Retaining Wall, Site Clearing, Signal Shelters, Support of Excavation, Slope Protection, Street Sweeping, SWPPP, Structural Steel, Signage, Sheet Waterproofing, Temp Facilities, Track Removal & Salvage, Trackwork, Trucking & Hauling, Waterstops, Water Truck

Bonding, insurance and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested certified, DBE suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

**Subcontractor and Supplier Scopes are due July 25, 2016 and**

**Quotes NO LATER THAN August 1, 2016 at 5 PM.**  
Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit <http://www.kiewit.com/districts/northern-california/overview.aspx> to register your company and to be able to receive bidding information, view plans and specifications.

You can view the plans in our office during regular business hours by appointment.

Performance Bond and Payment Bonds may be required for subcontractors and a suppliers bond for suppliers

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## SUB-BID REQUEST AD ORDER FORM

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EMAIL your ad to Nabil Vo at nvo@sbeinc.com**

### SUB-BIDS REQUESTED FROM QUALIFIED:

MBE  WBE  DBE  DVBE  OBE  LBE  UDBE  SBE

**PROJECT:** \_\_\_\_\_

**PROJECT LOCATION:(City, County, or District)** \_\_\_\_\_

**PROJECT NUMBER:** \_\_\_\_\_

**BID DATE:** \_\_\_\_\_

**BID TIME:** \_\_\_\_\_

**COMPANY NAME:** \_\_\_\_\_

**ADDRESS:** \_\_\_\_\_

**CITY/STATE/ZIP:** \_\_\_\_\_

**PHONE:** \_\_\_\_\_

**FAX:** \_\_\_\_\_

**CONTACT:** \_\_\_\_\_

### PUBLICATION DATES (please enter the days you want the ad to run):

**SBE Weekly Newspaper (THURSDAY) / Print & Electronic Distribution:**

**SBE Today E-edition (Daily) / Electronic Distribution**

MONDAY \_\_\_\_\_ TUESDAY \_\_\_\_\_ WEDNESDAY \_\_\_\_\_

THURSDAY \_\_\_\_\_ FRIDAY \_\_\_\_\_

**www.sbeinc.com: Beginning** \_\_\_\_\_

**PUBLICATION INFO:** Reserve space by 3 p.m. the day preceding publication date. Late ads subject to a 25% late fee.

**STANDARD SIZE:** AD MEASURES 2.5" X 4", company logo may be included with 2.5" X 4" ad or larger.

## COMMUNITY MEETINGS



**YOU ARE INVITED**

## 2017 JOINT DISADVANTAGED BUSINESS ENTERPRISE (DBE) AVAILABILITY AND UTILIZATION STUDY BUSINESS COMMUNITY MEETING

You're invited to meet one-on-one with prime contractors, other transportation agencies, and learn about the Joint DBE Contract Availability and Utilization Study

Santa Clara Valley Transportation Authority, San Mateo County Transit District, and Peninsula Corridor Joint Powers Board (Agencies) will host a business community meeting to inform local businesses and members of the community about the Contract Availability and Utilization Study (Study). The Study will evaluate whether DBEs have had equal access to the Agencies' contracting opportunities.

The business community meeting will also give businesses the opportunity to ask questions regarding the Study, learn about obtaining DBE certification, and learn about upcoming contracting opportunities.

### MEETING LOCATIONS

**SAN CARLOS  
AUGUST 2, 2016**

**SamTrans Auditorium**  
1250 San Carlos Ave, 2nd Floor, San Carlos, CA 94070  
9 am – 11 am

Additional information and frequently asked questions can be found on the 2017 Joint DBE Study website: [www.2017JointDBEStudy.com](http://www.2017JointDBEStudy.com)

### YOU MAY REGISTER

- By telephone at (408) 213-8333
- By email at [2017JointDBEStudy@mtaltd.com](mailto:2017JointDBEStudy@mtaltd.com)
- Or online at [www.2017JointDBEStudy.com](http://www.2017JointDBEStudy.com)

In accordance with the Americans with Disabilities Act (ADA) and Title VI of the Civil Rights Act of 1964, VTA will make reasonable arrangements to ensure meaningful access to its meetings for persons who have disabilities and for persons with limited English proficiency who need translation and interpretation services. Individuals requiring ADA accommodations should notify the Office of Small and Disadvantaged Businesses (OSDB) at least 48-hours prior to the meeting. Individuals requiring language assistance should notify OSDB at least 72-hours prior to the meeting. OSDB may be contacted at (408) 321-5962 or e-mail: [osdb@vta.org](mailto:osdb@vta.org) or (408) 321-2330 (TTY only). VTA's home page is on the web at: [www.vta.org](http://www.vta.org) or visit us on Facebook at: [www.facebook.com/scvta](http://www.facebook.com/scvta). (408) 321-2300: 中文 / Español / 日本語 / 한국어 / tiếng Việt / Tagalog.



**FIND**  
Subcontractors, Vendors,  
and Suppliers

**REACH**  
Diverse Audiences



**ADVERTISE**  
Sub-Bid Request Ads  
Public Legal Notices  
Job Listings

Contact us at 800-800-8534 or [sbe@sbeinc.com](mailto:sbe@sbeinc.com)

# California Sub-Bid Request Ads



Is requesting quotes from qualified DBE Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

Pavement Grinding, AC Paving, Stripe & Mark, Traffic Control, Aggregate, Pipe PVC, SWPPP, Schedule, Shoring

## Hi-Desert Water District Wastewater Reclamation Project

### Phase 1 Collection System

#### Bid Package A

Located in Yucca Valley, California

### Hi-Desert Water District

**BID DATE August 23, 2016 @ 2:00 p.m.**

Sub & Vendor Bids Due Prior

## Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Robbie Zwick

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: [estimating@sukut.com](mailto:estimating@sukut.com)

Plans/specs are available for viewing at our office by appointment, or may be downloaded from Owner's website at <https://atkins.app.box.com/s/ebd76kmva4dkkd1apuh5q02fqst3mg1>. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut Construction will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

## Sukut Construction, LLC

An Equal Opportunity Employer

Hanford Applied Restoration and Conservation is seeking DBE subcontractors, suppliers and trucking for

### Ryan Creek Fish Passage- Coho Salmon Mitigation Project California Department of Transportation Contact No.01-262014

**Bid Date: August 16, 2016 at 2:00 PM**

The Project consists of construction of the Ryan Creek Fish Passage and Coho salmon mitigation near Willits from 1.3 miles north of Reynolds Highway to 0.1 mile north of Ryan Creek Road.

Services needed include but are not limited to: Construction area signs, traffic control, PCMS, thermoplastic striping, pavement markers, trucking, temporary items (fiber roll, concrete washout, k-rail, crash cushions, fence type ESA, silt fence,) lead compliance plan, job site management, SWPPP plan, asphalt and aggregate suppliers, street sweeping, rain event action plan, storm water sampling and analysis, storm water annual report, erosion control, tack coat, concrete suppliers, precast reinforced concrete box, bar reinforcing steel, geo-synthetic pavement interlayer, pipe ramming, rock slope protection, engineered stream bed material, bank line rock, rock weir, fence and gates, cable railing, live root planting, fish protection, biologist, imported barrow, on haul/off haul.

**Hanford ARC is seeking DBE trucking and contractors and suppliers from the following Trades:**

Construction Zone Traffic Control; Parking and Highway Improvement; Earthwork & Paving; General Engineering; Sanitation System; Concrete; Landscaping; Hydro-seed Spraying; Land Surveying; Professional Engineer; Industrial Hygienist; QSP/QSD Certified; Landscaping & Nursery Suppliers; Landscaping Material Suppliers; Sand & Gravel Suppliers; Asphalt Suppliers; and Drainage System suppliers.

100% performance and payment bonds may be required. Hanford ARC is available to provide you with assistance to clarify any questions regarding the scope of work, including interpretation of plans, specifications and requirements, bid preparation and obtaining bonding, lines of credit, insurance and any technical assistance. Hanford ARC may also assist in obtaining any necessary equipment, supplies, materials or related services.

#### DBE Goal 14%

Plans and specifications can be viewed at

## Hanford ARC's headquarters

23195 Maffei Road, Sonoma, CA 95476

and Hanford ARC's website

[www.hanfordarc.com](http://www.hanfordarc.com)

and can be electronically provided upon request

Please contact Kevin Heddy at 707-996-6633, extension 109

or [kevin@hanfordarc.com](mailto:kevin@hanfordarc.com)



## Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Alan McKean

Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below:

### PERALTA STREETScape IMPROVEMENT PROJECT

City Project No. P414250,

Federal Project No. CML-5012(127)

Disadvantaged Business Enterprise Goal

Assigned is 16%

OWNER: CITY OF OAKLAND

1 Frank H. Ogawa Plaza, Room #101,

Oakland, CA 94612

**BID DATE: AUGUST 4, 2016 @ 2:00 P.M.**

GBI is soliciting quotations from certified Disadvantaged Business Enterprises for the following types of work and supplies/materials including but not limited to:

**CLEARING AND GRUBBING/DEMOLITION, CRACK SEALING, ELECTRICAL, LANDSCAPING, MINOR CONCRETE, SITE FURNISHINGS, ROADSIDE SIGNS, MICRO SURFACING, STRIPING, UNDERGROUND, TRUCKING, WATER TRUCKS, STREET SWEEPING, CLASS 4 AGGREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL.**

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25gallagherburk.com:f7pa55wd@pub.gallagherburk.com> (if prompted the username is <ftp://desilvagates.com> and password is f7pa55wd), or from CIPLIST.com <http://ciplist.com/plan/?Oakland/city/9392/plan/1538> or from the Owner's site at <http://www2.oaklandnet.com/Government/CPs/ContractingPurchasingOpportunities/index.htm>

Fax your bid to (510) 261-0478 to the attention of Estimator Alan McKean. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SB-TRCs](http://www.transportation.gov/osdbu/SB-TRCs)). GBI is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an equal opportunity employer.

An Equal Opportunity Employer



## Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601

Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: Alan McKean

Website: [www.gallagherandburk.com](http://www.gallagherandburk.com)

Gallagher and Burk, Inc. is soliciting for DBE for the following project:

### CITY OF OAKLAND –

**Martin Luther King Jr. Way Streetscape**

CIP NO. P414230,

Federal Project Number CML-5012(128),

**DISADVANTAGED BUSINESS ENTERPRISE GOAL**

**ASSIGNED IS 13.4%**

OWNER:

CITY OF OAKLAND

250 Frank H. Ogawa Plaza, Room #101,

Oakland, CA 94612

**BID DATE: July 21st, 2016 @ 2:00 P.M.**

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

**Clearing and Grubbing/Demolition, Electrical, Landscaping, Minor Concrete, Play Equipment, Roadside Signs, Striping, Underground, Trucking, Street Sweeping, Class 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material**

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

An Equal Opportunity Employer



WestCare Under contract with the California Department of Corrections, WestCare STOP Area 3 is seeking Subcontractors to provide services in the following counties:

**Alpine, Amador, Calaveras, Fresno, Inyo, Kern, Kings, Madera, Mariposa, Merced, Mono, San Joaquin, Stanislaus Tulare and Tuolumne**

**Seeking Transitional Housing/Other Outpatient**

**Treatment Services Providers In**

**Non-AOD Setting more information**

**Particulars upon request**

Interested providers contact

Geri Ramirez for an RFQ application.

Phone: (559) 265-4800 ext 20112

Email: [Geri.ramirez@westcare.com](mailto:Geri.ramirez@westcare.com)

Please include mailing address.

Deadline for RFQ completed application is

**August 11, 2016**

Visit Small Business Exchange at  
**[www.sbeinc.com](http://www.sbeinc.com)** to download the latest  
SBE Weekly Newspaper and SBE Today E-Newsletter

# Sub-Bid Request Ads

## DESILVA GATES

CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909  
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Estimator: Victor Le

Website: [www.desilvagates.com](http://www.desilvagates.com)

An Equal Opportunity Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below:

**CALTRANS ROUTE 580 Contract No. 04-3G59U4 ALAMEDA AND SAN JOAQUIN COUNTIES ON ROUTE 580 FROM PATTERSON PASS ROAD OVERCROSSING TO GREENVILLE OVERHEAD AND FROM EDEN CANYON ROAD UNDERCROSSING TO STROBRIDGE AVENUE UNDERCROSSING AND ON ROUTE 205 FROM SAN JOAQUIN COUNTY LINE TO MIDWAY ROAD UNDERCROSSING,**

**Federal Aid Project ACIM-000C(438)E DBE Goal Assigned is 5%**

**OWNER:**

STATE OF CALIFORNIA - DEPARTMENT OF TRANSPORTATION  
1727 30th Street, Bidder's Exchange, MS 26, Sacramento, CA 95816

**BID DATE: AUGUST 24TH, 2016 @ 2:00 P.M.**

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC Dike, Bridge Deck Resurfacing, Clear and Grub, Demolition, Concrete Barrier, Construction Area Sign, Crack & Seal, Develop Water Supply, Electrical, Erosion Control, Fabric/Geosynthetic Pavement Interlayer, Fencing, Cable Railing, Lead Compliance Plan, Lightweight Aggregate Supplier, Guardrail, Minor Concrete, Minor Concrete Structure, LCB, PJCP & Structural Concrete, Precoated Screenings, Roadside Signs, Channelizer, Markers, Rumble Strip, Sign Structure, Soldier Pile Wall, Striping, Survey/Staking/SWPPP/Water Pollution Control Plan Prepare, Temporary Erosion Control, Underground, Vegetation Control, Trucking, Street Sweeping, Imported Borrow, Class 2 Aggregate Base Material, Class 4 Aggregate Base Material, Hot Mix Asphalt (Type A) Material, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at <ftp://ftp%25desilvagates.com:17pa55wd@pub.desilvagates.com> (if prompted the username is <ftp://ftp%25desilvagates.com> and password is 17pa55wd) or from the Owner's site at [www.dot.ca.gov/hq/esc/oe/weekly\\_ads/all\\_adv\\_projects.php](http://www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php)

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: [www.dir.ca.gov/Public-Works/PublicWorks.html](http://www.dir.ca.gov/Public-Works/PublicWorks.html)

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<http://californiasbdc.org>) or contact the California Southwest Transportation Resource Center ([www.transportation.gov/osdbu/SBTRCs](http://www.transportation.gov/osdbu/SBTRCs)). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

### Seeking Painting Subcontractor

Residential Property  
City of San Francisco

The work includes but is not limited to

- Interior Plaster Repair
- Paint touch-up most rooms
- Reinstall light fixtures (we don't have the ladder)
- Minor Drywall Repair -
- Repair to drywall in kitchen where finish has been torn away from door trim.
- Bathtub chip repair
- Remove material

Work to start: ASAP  
Contact:

Douglas Edwards 916-316-3595

T.B. PENICK & SONS, INC.

IS REQUESTING SUBBIDS FROM QUALIFIED AND CERTIFIED LOCAL BUSINESS ENTERPRISES, SUBCONTRACTORS, SUPPLIERS AND SERVICES FOR ALL TRADES PER CONTRACT DOCUMENTS FOR CONSTRUCT OF:

**SF Sunol Long Term Improvements-Corporation Yard**  
**505 Paloma Way, Sunol, CA 94586**

**BID DATE: August 10, 2016 @ 2:00pm**

**SCOPE OF WORK:** Survey, Traffic Controls, Earthwork, Erosion Control & Sedimentation Control, Site Clearing, Selective Tree & Shrub Removal, Demolition, Pavement Appurtenances, Resin Pavement, Pavement Markings, Chain Link Fence & Gates, Metal Fences & Gates, Landscape & Irrigation, Site Utilities, Concrete, Rehabilitation of Historic Concrete, Concrete Reinforcement, Cast-In-Place Concrete-Site Work, Polished Concrete Finishing, Shotcrete, Masonry, Structural Steel, Steel Decking, Metal Fabrications, Rough Carpentry, Interior Finish Carpentry, Plastic-Laminate-Faced Architectural Cabinets, Waterproofing, Insulation, Standing-Seam Metal Roof Panels, Formed Metal Wall Panels, Roofing, Sheet Metal Flashing & Trim, Roof Accessories, Joint Sealants, Doors/Frames & Hardware, Overhead Coiling Doors, Glass & Glazing, Stationary Blade Wall Louvers, Fixed Louvers, Drywall & Metal Studs, Cement Plastering, Ceramic Tile, Acoustical Panel Ceilings, Suspended Wood Ceilings, Resilient Flooring, Painting & Coatings, Visual Display Units, Signage, Phenolic-Core Toilet Compartments, Wall & Door Protection, Toilet/Bath & Laundry Accessories, Metal Lockers, Fire Protection Specialties, Automatic Gate Operators/Operating Systems, Projection Screens, Laboratory Equipment, Laboratory Fume Hood, Louver Blinds, Roller Window Shades, Laboratory Casework, Plastic-Laminated-Faced Countertops, Entrance Floor Grills, Site Furnishings, Precast Holding Tank, Modular Chemical Storage Buildings, Metal Building Systems, Fire-Suppressions-Sprinkler Systems, Clean Agent Fire Suppression System, Plumbing, HVAC, Electrical, Communications, Electrical Safety & Security, Paint & Blasting Booth, Truck Wash System, Temp Power, Temp Restrooms, Temp Office Trailers and Final Cleaning.

**T.B. Penick & Sons, Inc.**  
**15435 Innovation Drive Suite 100**  
**San Diego, CA 92128**  
**Phone: (858) 558-1800 • Fax (858)373-1455**

\*\*IN ORDER TO OBTAIN INFORMATION ON THIS PROJECT YOU MUST COMPLETE A CONFIDENTIALITY AGREEMENT.

PLEASE CONTACT AMANDA IVENS AT  
858-558-1800x218 or  
EMAIL [Div3estimating@tbpnick.com](mailto:Div3estimating@tbpnick.com)



### Subcontractor Opportunities with Lend Lease Request for LBE/SBE/MBE/WBE Subcontractors and Suppliers

160 Folsom Street

**Bid Packages Available Beginning: July 6 2016**

We are soliciting Bids for the following Trades:

- Office Trailers
- Tower Cranes
- Construction Hoists
- Masonry
- Masonry Stone
- Metal Stairs
- Below Grade Waterproofing
- Thermal Protection
- Stucco
- Metal Panels
- Glass and Glazing (other than tower façade)
- Metal Stud Framing / Drywall
- Building Maintenance / Window Washing System
- Mass Excavation & Dewatering
- Temporary Shoring & Deep Foundations
- Utilities
- Security
- Labor

**Projection Description:** 160 Folsom Street will include the new construction of a 700,000 square feet (approx.) residential condominium development comprised of 391 residential units located in a 40-story tower, a four story townhome structure and a six and eight story podium building all over a three level subterranean parking structure. The project site is bounded by Folsom, Main and Spear Streets in downtown San Francisco.

Project is subject to the Office of Community Investment and Infrastructure (OCII SBE Program), for applicable trades. We encourage engaging Second-Tier LBE/SBE/MBE/WBE Subcontractor and Suppliers

**Instruction for Bidders:** Plans, specs and contract exhibits are available on [gradebeam.com](http://gradebeam.com). Please contact Mario Chavarria at 415-535-5618 or [160FolsomSubcon@lendlease.com](mailto:160FolsomSubcon@lendlease.com) to obtain access to the Bid Package Folder.

Prequalification & Bonding Requirements: To obtain access to the Bid Package and learn about Bonding and Prequalification Requirements, please contact Precious Stonecipher at 415-755-0211 or [precious.stonecipher@lendlease.com](mailto:precious.stonecipher@lendlease.com)

\*\*\*If there is an interest in participating in the following trades, email [160FolsomSubcon@lendlease.com](mailto:160FolsomSubcon@lendlease.com) (structural concrete, tower curtain wall, fire protection, plumbing, mechanical and electrical)

### Lend Lease (US) Construction Inc.

71 Stevenson Street, Suite 800, San Francisco, CA 94105

CA Contractors License #483550

An Equal Opportunity Employer

### Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need. [www.sbeinc.com](http://www.sbeinc.com)



SWINERTON BUILDERS

INVITATION TO PREQUALIFY FOR CSUF – TOCA PROJECTS

**DUE DATE FOR PREQUALIFICATIONS**

Requesting completed prequalification forms from Subcontractors by Monday August 2, 2016

**OUTREACH GOALS: 8% DVBE Requirement, 30% SBE Goal**

**PROJECT INFORMATION AND DESCRIPTION:**

CSUF TOCA – ANTICIPATED PROJECTS:

**T Buildings Site Electrical / Telecomm Upgrade:**

The work consists of upgrading existing electrical and telecommunications utility services feeding the Corp Yard. Work includes demolition of existing overhead utilities and lighting and installing a new substation, utility services underground and new lighting to all existing buildings in the corporation yard

**TRADES**

CSI Divisions 1 thru 32 – TBD per Project Requirements / Scope

**Required Submittals**

Swinerton Prequalification

Project List including CSUF/ Swinerton projects completed within the past 5 years

List of two projects completed in California within the past 5 years

Personnel Labor Rates- Apprentice through Project Manager with escalation through 2 years.

Subcontractors will be scored on the following: Past Projects Completed, Bond Rate, EMR, Personnel Rates, DVBE, SBE Certifications.

Subcontractor must get Prequalified with Swinerton Builders to bid

If interested in prequalifying, please contact Veronica Miguel or 213.869.3400 for the prequalification forms.

An Equal Opportunity Employer

## FAIRFIELD, UT SUB-BID REQUEST AD

Request for DBE/MBE/WBE Subcontractors and Suppliers for:

**Fairfield Town Well**

**Location: Fairfield, UT**

**Bid Date: 8/2/16 @ 2PM**

**Subcontractor/Services Solicited:**

Steel Pipe Suppliers, Earth Mover/Road Builders, Portolets, Fencing, Traffic Control, Water Hauling, Cement Ready-Mix, Soil/Fluid Disposal.

### Hydro Resources

13027 County Road 18, Unit C

Fort Lupton, CO 80621

Phone: 303-857-7540 • Fax: 303-857-3826

Contact – Alex Becker

Email: [abecker@hydroresources.com](mailto:abecker@hydroresources.com)

# Workforce Development

## Federal Highway Administration Awards \$3 Million for Highway-related Job Training

U.S. Transportation Secretary Anthony Foxx today announced \$3 million in job training grants in eight states. The “Ladders of Opportunity Initiative On-The-Job Training/Supportive Service (OJT/SS)” grants are part of an ongoing federal effort, which includes stakeholder outreach and the creation of the Federal Highway Administration’s Center for Transportation Workforce Development, to improve the apprenticeships and training opportunities for underrepresented or disadvantaged people seeking careers in transportation, engineering or construction.

“Providing individuals with the job training opportunities they need is critical to keeping our highway system up and running,” said Secretary Foxx. “Training programs like these create opportunities for workers in the short-term, and ensure that the next generation is ready for the challenges that will face America’s transportation system in the years ahead.”

According to USDOT estimates, more than half the current highway construction workforce is over the age of 45 and, with retirement, separation and growth, more than a half-million highway construction jobs are projected over the next decade.

The grants focus specifically on supporting innovative, nationally and regionally significant highway construction workforce development programs that target specific workforce needs across the country and build ladders of opportunity to the middle class for American workers.

The Ladders of Opportunity Initiative OJT/SS grants support the training programs of state departments of transportation (DOTs) for highway contractors, apprentices and trainees. The grants encourages strategic partnerships among state DOTs and other organizations or stakeholders involved with workforce development, such as educational institutions, public workforce investment systems, and labor organizations, to support training opportunities for minorities and women in skilled and semi-skilled crafts.

“On-the-job training along with other strategies reflected in these awards can connect people who need jobs with job opportunities,” said Federal Highway Administrator Gregory Nadeau. “By giving people the specialized training our transportation system needs, we can ensure that our transportation system remains safe and efficient for decades to come.”

### About Federal Highway Administration (FHWA)

The Federal Highway Administration (FHWA) is an agency within the U.S. Department of Transportation that supports State and local governments in the design, construction, and maintenance of the Nation’s highway system (Federal Aid Highway Program) and various federally and tribal owned lands (Federal Lands Highway Program). Through financial and technical assistance to State and local governments, the Federal Highway Administration is responsible for ensuring that America’s roads and highways continue to be among the safest and most technologically sound in the world.

### FHWA History

The Federal Highway Administration (FHWA) was created on October 15, 1966, after having had several predecessor organizations.

In 1893, the Office of Road Inquiry was founded. In 1905 that organization’s name was changed to the Office of Public Roads which became a division of the United States Department of Agriculture. The name was changed again to the Bureau of Public Roads in 1915 and to the Public Roads Administration in 1939. It was then shifted to the Federal Works Agency which was abolished in 1949 when its name reverted to Bureau of Public Roads under the Department of Commerce.

In 1966 the FHWA was created; and in 1967 the functions of the Bureau of Public Roads were transferred to FHWA.

SOURCE: <http://www.fhwa.dot.gov>

RECIPIENT	SUMMARY	AMOUNT
California Department of Transportation (Caltrans)	Through a partnership between California State University-Los Angeles, the Los Angeles Trade – Tech Community College, the Metropolitan Transportation Authority, and the Long Beach and Los Angeles Workforce Investment Systems, these funds will help Caltrans provide career/college counseling, and placement support for internships and jobs in highway construction or engineering.	\$400,000
Colorado Department of Transportation (CDOT)	These funds will provide training to hundreds of workers to address a skills gap that directly affects Central 70, the state’s largest highway construction project which, at peak, will require an estimated 4,000 employees.	\$400,000
Florida Department of Transportation (FDOT)	FDOT will use these funds to create a “Preparatory Institute” to provide skills training to unemployed or underemployed workers that will lead to journey-level careers in the highway construction industry and address a workforce need for approximately 5,000 jobs statewide in the next decade.	\$400,000
Missouri Department of Transportation (MoDOT)	These funds will enable MoDOT to address a statewide shortage of carpenters and laborers, by providing academic support, career services and training for CPR/First-Aid, OSHA-10 and other construction skills.	\$400,000
Montana Department of Transportation (MDOT)	These funds will be used to help MDOT and Blackfeet Community College Workforce Highway Construction Training Project train 45 members of the Blackfeet Reservation in heavy equipment operations and flagging to meet the demand for workers on highway construction projects on the Blackfeet Reservation.	\$400,000
Virginia Department of Transportation (VDOT)	This funding will provide OJT trainees with hands-on and classroom instruction regarding asphalt paving and technologies in Virginia community colleges to address a statewide worker shortage.	\$400,000
Pennsylvania Department of Transportation (PennDOT)	To address a growing workforce shortage, these funds will be used to develop an online platform to improve highway construction worker recruitment and retention among women, minorities and disadvantaged people.	\$398,750
Idaho Transportation Department (ITD)	This funding will provide five weeks of training for heavy equipment operators and other skilled personnel to address identified statewide need.	\$198,076
<b>TOTAL</b>		<b>\$2,996,826</b>

## Business Toolkit

### It’s No Scam! California Is Changing Its Electronic Payment Process!

Attention business owners, California is making a change that could affect your tax or fee account when you make electronic payments to the State Board of Equalization (BOE). As of July 1, 2016, the bank that processes electronic fund transfer (EFT) payments will change from Citibank to Union Bank.

If you make Automated Clearing House (ACH) Debit payments through the EFT payment processor, visit our new bank and payment processor webpage for instructions.

If you pay by ACH Credit, you must notify your financial institution of the new bank information to ensure the correct bank is credited. ACH Credit

transactions with a settlement date on or after July 1, 2016, using incorrect banking information will be returned and may be subject to penalty and interest charges. In addition, any payments to Union Bank prior to July 1, 2016, will also be returned and may be subject to penalty and interest charges.

If you use the BOE’s online payment system to make your payment, no change is required on your part.

For more information on EFT payments, visit the BOE’s Frequently Asked Questions webpage.

If you have questions about Sales and Use Tax accounts, call our EFT helpline: 1-916-327-4229.

For questions about Special Taxes and Fees accounts, call 1-800-400-7115. Additional information is available at [www.boe.ca.gov](http://www.boe.ca.gov).

Note: The audio PSA and script are available for your use.

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The five-member California State Board of Equalization (BOE) is a publicly elected tax board. The BOE collects \$60.5 billion annually in taxes and fees, supporting state and local government services. It hears business tax appeals, acts as the appellate body for franchise and personal income tax appeals, and serves a significant role in the as-

essment and administration of property taxes. For more information on other taxes and fees in California, visit [www.taxes.ca.gov](http://www.taxes.ca.gov).

Note: This news release may discuss complex tax laws and concepts. It may not address every situation, and is not considered written advice under Revenue and Taxation Code section 6596. Changes in law or regulations may have occurred since the time this news release was written. If there is a conflict between the text of this news release and the law, decisions will be based upon the law and not this news release. For specific help, please contact the BOE at 1-800-400-7115.

SOURCE: State Board of Equalization



# Asian Black Latino Enterprise Business Development

## Latinos: The force behind small-business growth in America

By Jerry Porras, chairman of LBAN; and Remy Arteaga, executive director of LBAN

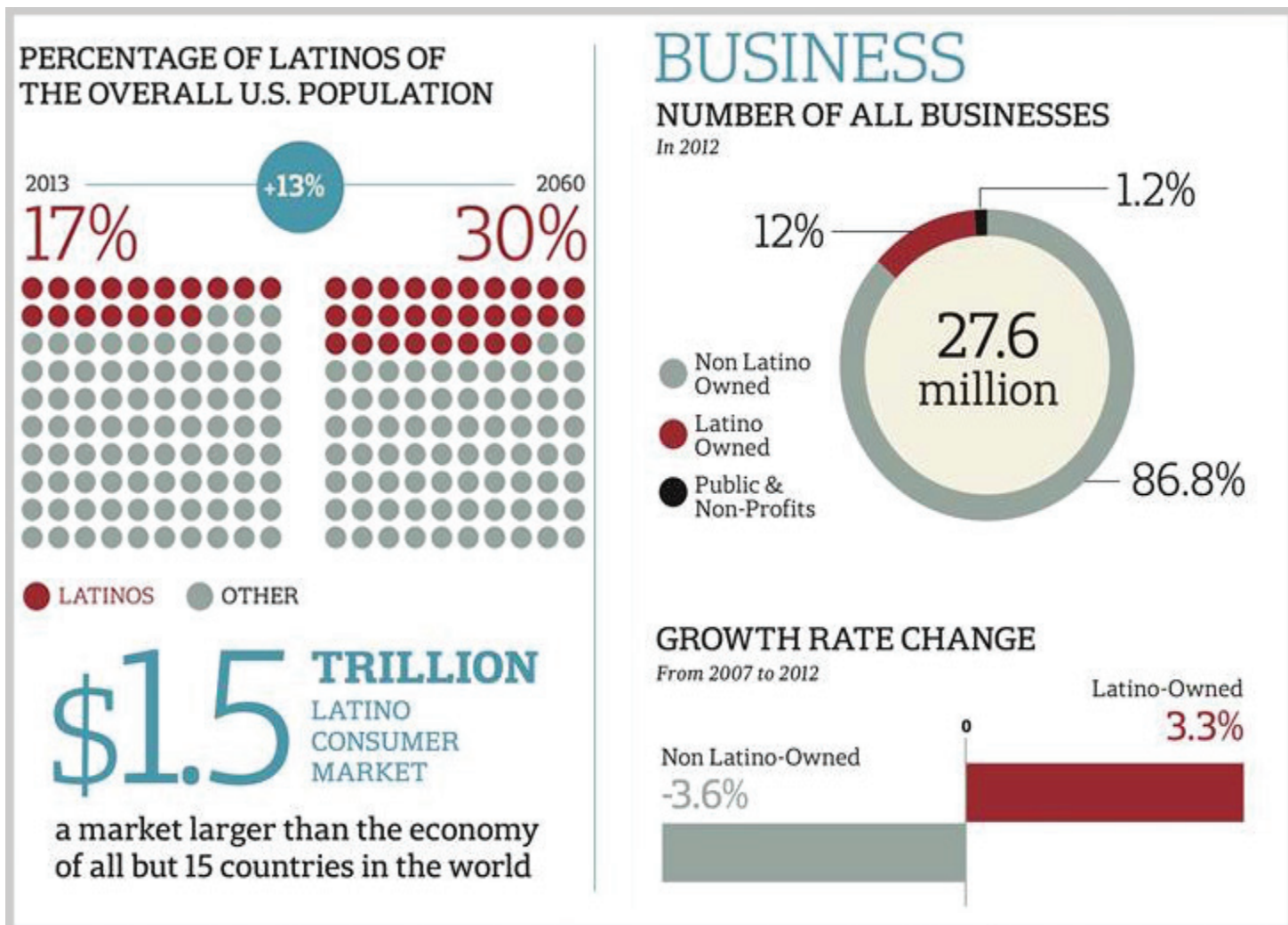
In a country built by immigrants, numbers represent the strength and ability to move forward both culturally and economically. Such is the case for Latinos, a growing force in the United States currently representing 18 percent of the overall population — a number expected to grow to 30 percent by 2060.

The economic impact Latinos have in the country as a group is growing at a steady rate, and according to Nielsen, a global information measurement firm, Latinos are “the most influential segment since the baby boomers,” representing a \$1.5 trillion consumer market.

The economic impact extends beyond the Latino consumer to the Latino entrepreneur. The State of Latino Entrepreneurship 2015 Report, created by the Stanford Latino Entrepreneurship Initiative (SLEI), highlighted data that reveal the economic impact that Latino-owned businesses (LOBs) have on the U.S. economy.

Housed within Stanford University’s Graduate School of Business, the Stanford Latino Entrepreneurship Initiative is a unique research collaboration between Stanford University and the Latino Business Action Network (LBAN), a 501(c)3 not-for-profit organization located in Palo Alto, California. This report also debunked several myths regarding the markets and industries in which LOBs are found.

Latinos are significantly impacting the growth in number of small businesses in the United States. The State of Latino Entrepreneurship 2015 report revealed that between 2007 and 2012, the number of LOBs grew by 46.9 percent compared to just 0.7 percent for non-Latino owned businesses, an extraordinary level of entrepreneurship that suggests Latinos play a substantial role in local job creation and economic development.



A closer look at the growth in the number of small businesses between 2007 and 2012 shows that 86 percent of the growth in all small businesses during this time can be attributed to LOBs. In fact, without LOBs the United States would see a serious drop in the number of small businesses.

### Debunking the myths of Latino biz

There are two common theories posed by many that deserve note. One is that LOBs are smaller because they sell primarily to Latinos and thereby are not taking advantage of the complete U.S.

market. The research debunked this myth as it found that 80 percent of LOBs sell to the complete domestic market.

The second theory proposed is that LOBs are smaller because LOBs oversubscribe to small slow-growth industries. The research debunked this myth as well, as it found that LOBs are actually over-indexed in the top fastest-growing industries in the country. The study did reveal one of the main reasons LOBs remain small: access to capital. The research shows that 70 percent of Latino entrepreneurs cited that their most common source of capital is personal savings, with credit cards, personal bank loans and “friend’s loans” being the following most used options.

Surprisingly, only 6.1 percent of LOBs in this panel have financed their business with a commercial loan and roughly 2.4 percent have financed their business with a government loan. This indicates that the traditional sources of capital — such as VCs, angel investors, bank business loans and debt financing — have been almost totally absent in the funding of LOBs.

We surveyed more than 2,000 Latino-owned businesses and found that by 2012, there were 3.3 million LOBs — 90 percent of which were family owned. The study also revealed that the 3.3 million LOBs had an

average of 8.6 employees per firm and an average of \$155,806 in sales per firm annually, employing 2.3 million workers and generating a total of \$473 billion in sales.

Perhaps the most important insight revealed by the study was the “opportunity gap,” which refers to the current gap between the average yearly sales generated by LOBs and not Latino owned business (NLOBs). The potential impact on the U.S. economy if LOBs generated the same level of sales as NLOBs was calculated over the period of 2002–2012. A pattern was found to exist over these years.

For example, in 2012 alone, if all LOBs averaged the same yearly sales per firm as all NLOBs, \$1.38 trillion would have been added to the U.S. economy. The results were astonishing, as they represent an incredible opportunity for growth and economic development. This serves as undeniable evidence that investing and creating new opportunities for Latino entrepreneurs is key for a thriving economy.

*Jerry Porras, professor emeritus, Stanford University and chairman of LBAN; and Remy Arteaga, executive director of LBAN*

SOURCE: <http://www.cnbc.com>



# Public Legal Notices



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### Contract No. 7981A(R) (ID No. FCA17013) ZUCKERBERG SAN FRANCISCO GENERAL HOSPITAL AND TRAUMA CENTER – HYBRID MRI/IR PROJECT

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on August 3, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublishworks.org/biddocs](http://www.sfpublishworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work under this contract is to purchase and installation of all pertinent equipment, and construction for Hybrid MRI/IR Rooms and their supporting rooms in Surgery area of Hospital's Basement 1 Level. The scope of work involves partitions, ceilings, floors, dampening columns, electrical, low voltage and telecommunication, mechanical, plumbing, medical gas hookup, fire alarm and fire sprinkler (including VESDA) alterations, hazardous materials (lead) abatement, radio frequency and magnetic shielding, and construction barriers as noted in the specifications and drawings. This work is to be reviewed by the Office of Statewide Hospital Planning and Development (OSHDP). The time allowed for completion is 225 consecutive calendar days. The Architect's estimate is approximately \$3,400,000. For more information, contact the Project Manager, **Christine Tang** at 415-206-7183.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 20%. Call Lupe Arreola at 415-558-4059 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

A pre-bid conference will be held on **July 20, 2016 at 1:30 P.M.** at Zuckerberg San Francisco General, 1001 Potrero Ave., Building 40, 4th Floor Main Conference Room.

Building 40 is accessible from the intersection of Utah Street and 23rd Street. Take the first elevator on the left, to the 4th floor. The conference room faces the elevator.

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "B"** license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

7/21/16  
CNS-2904342#  
SMALL BUSINESS EXCHANGE



## CITY & COUNTY OF SAN FRANCISCO DEPARTMENT OF PUBLIC WORKS

### Contract No. 2663J (ID No. FCE16122) TWIN PEAK BOULEVARD COLD-IN-PLACE RECYCLING PAVEMENT RENOVATION PHASE 2

Sealed bids will be received at 1155 Market Street, 4th Floor, San Francisco, California 94103 until **2:30 p.m. on August 17, 2016**, after which they will be publicly opened and read. Digital files of Bid Documents, Plan Holders Lists, and Addenda may be downloaded at no cost from the Public Works Electronic Bid Documents Download site at [www.sfpublishworks.org/biddocs](http://www.sfpublishworks.org/biddocs). Please visit the Contracts, Bids and Payments webpage at [www.sfpublishworks.org](http://www.sfpublishworks.org) for more information (click on Resources > Contractor Resources). Notices regarding Addenda and other bid changes will be distributed by email to Plan Holders.

The Work is located along Twin Peaks Blvd and consists of cold-in-place recycling pavement renovation, curb ramp upgrades, drainage work, traffic routing, and all associated work. The time allowed for completion is 70 consecutive calendar days. The Engineer's estimate is approximately \$1,250,000. For more information, contact the Project Manager, Ramon Kong at 415-558-8280.

**On July 1, 2014, the registration program under section 1725.5 of the California Labor Code went into effect. The program requires that all contractors and subcontractors who bid or work on a public works project register and pay an annual fee to the California Department of Industrial Relations ("DIR").**

**No contractor or subcontractor may be listed in a bid or awarded a contract for a public works project unless registered with the DIR as required by Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].**

This Project shall incorporate the required partnering elements for **Partnering Level 1**. Refer to Section 01 31 33 for more details.

Pursuant to San Francisco Administrative Code ("Administrative Code") Section 6.25 and Chapter 25 of the Environment Code, "Clean Construction" is required for the performance of all work.

The Specifications include liquidated damages. Contract will be on a Lump Sum Bid Items With Unit Prices basis. Progressive payments will be made.

The Contract will be awarded to the lowest responsible bidder.

A bid may be rejected if the City determines that any of the bid item prices are materially unbalanced to the potential detriment of the City.

Bid discounts may be applied as per Administrative Code Chapter 14B. LBE Subcontracting Participation Requirement is 25%. Call Lupe Arreola at

415-558-4059 for details. In accordance with Administrative Code Chapter 14B requirements, all bidders shall submit documented good faith efforts with their bids, except those who exceed the above stated LBE Subcontracting Participation Requirement by 35%. Bidders must achieve 80 out of 100 points to be deemed responsive. Bidders will receive 15 points for attending the pre-bid conference, if scheduled. Refer to CMD Form 2B.

**A pre-bid conference will be held on August 3, 2016; 10:00 a.m., at 1680 Mission Street, 4th Floor.**

For information on the City's Surety Bond Program, call Jennifer Elmore at (415) 217-6578.

A corporate surety bond or certified check for ten percent (10%) of the amount bid must accompany each bid. Administrative Code Section 6.22(a) requires all construction greater than \$25,000 to include performance and payment bonds for 100% of the contract award.

**Class "A"** license required to bid.

In accordance with Administrative Code Chapter 6, no bid is accepted and no contract in excess of \$600,000 is awarded by the City and County of San Francisco until such time as the Mayor or the Mayor's designee approves the contract for award, and the Director of Public Works then issues an order of award. Pursuant to Charter Section 3.105, all contract awards are subject to certification by the Controller as to the availability of funds.

Minimum wage rates for this project must comply with the current General Prevailing Wage as determined by the State Department of Industrial Relations. Minimum wage rates other than applicable to General Prevailing Wage must comply with Administrative Code Chapter 12P, Minimum Compensation Ordinance.

This Project is subject to the requirements of the San Francisco Local Hiring Policy for Construction ("Policy") as set forth in Administrative Code Section 6.22(g). Bidders are hereby advised that the requirements of the Policy will be incorporated as a material term of any contract awarded for the Project. Refer to Section 00 73 30 of the Project Manual for more information.

Bidders are hereby advised that the Contractor to whom the Contract is awarded must be certified by the Contract Monitoring Division as being in compliance with the Equal Benefits Provisions of Chapter 12B of the Administrative Code within two weeks after notification of award.

If a bidder objects on any ground to any bid specification or legal requirement imposed by this Advertisement for Bids, the bidder shall, no later than the 10th working day prior to the date of Bid opening, provide written notice to the Contract Administration Division, San Francisco Public Works, setting forth with specificity the grounds for the objection.

Right reserved to reject any or all bids and waive any minor irregularities.

7/21/16  
CNS-2904527#  
SMALL BUSINESS EXCHANGE



## GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

### NOTICE OF PROPOSED OVERALL DISADVANTAGED BUSINESS ENTERPRISE GOAL FOR FEDERAL FISCAL YEARS 2016/2017 THROUGH 2018/2019

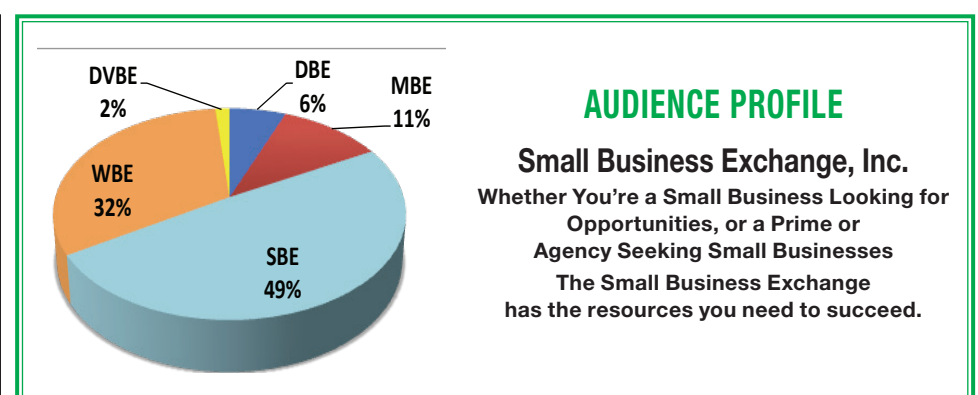
The Board of Directors of the Golden Gate Bridge, Highway and Transportation District announces a proposed 3.3% overall goal for the participation of Disadvantaged Business Enterprises in contracting

opportunities that are budgeted to receive federal financial assistance from the U.S. Department of Transportation, as administered by the Federal Transit Administration, for the period beginning October 1, 2016 and ending September 30, 2019.

Information on the development of the proposed goal and its rationale is available on the District official website at [www.goldengate.org](http://www.goldengate.org).

/s/Amorette Ko-Wong, Secretary of the District.  
Dated: July 15, 2016

7/21/16  
CNS-2902830#  
SMALL BUSINESS EXCHANGE



# Public Legal Notices

## Treasure Island – Opportunity to Provide Irrigation Design Consultant Services

Treasure Island Community Development, (TICD), master developer of the Treasure Island Redevelopment Project is requesting qualified, interested irrigation design or engineering firms to respond to a request for proposals. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA) website: <http://sftreasureisland.org/contracting-treasure-island-community-development-ticd> Respondents are encouraged to check this website regularly for updates. Pre-Bid Meeting (non-mandatory): **Date & Time:** Friday, July 22, 2016 @ 10:00 a.m. **Location:** Casa de la Vista 191 Avenue of the Palms San Francisco, CA 94130 Proposals must be submitted by **2:00 p.m. August 8, 2016.**

## Treasure Island – Opportunity to Provide Lighting Design Consultant Services

Treasure Island Community Development, (TICD), master developer of the Treasure Island Redevelopment Project is requesting qualified, interested lighting design firms to respond to a request for proposals. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA) website: <http://sftreasureisland.org/contracting-treasure-island-community-development-ticd> Respondents are encouraged to check this website regularly for updates. Pre-Bid Meeting (non-mandatory): **Date & Time:** Friday, July 22, 2016 @ 10:00 a.m. **Location:** Casa de la Vista 191 Avenue of the Palms San Francisco, CA 94130 Proposals must be submitted by **2:00 p.m. August 8, 2016**

## Treasure Island – Opportunity to Provide Shoreline Engineering Consultant Services

Treasure Island Community Development, (TICD), master developer of the Treasure Island Redevelopment Project is requesting qualified, interested shoreline engineering firms to respond to a request for proposals. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA) website: <http://sftreasureisland.org/contracting-treasure-island-community-development-ticd> Respondents are encouraged to check this website regularly for updates. Pre-Bid Meeting (non-mandatory): **Date & Time:** Friday, July 22, 2016 @ 9:00 a.m. **Location:** Casa de la Vista 191 Avenue of the Palms San Francisco, CA 94130 Proposals must be submitted by **2:00 p.m. August 8, 2016.**

## Treasure Island – Opportunity to Provide Signage Design Consultant Services

Treasure Island Community Development, (TICD), master developer of the Treasure Island Redevelopment Project is requesting qualified, interested signage design or design firms to respond to a request for proposals. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA) website: <http://sftreasureisland.org/contracting-treasure-island-community-development-ticd> Respondents are encouraged to check this website regularly for updates. Pre-Bid Meeting (non-mandatory): **Date & Time:** Friday, July 22, 2016 @ 10:00 a.m. **Location:** Casa de la Vista 191 Avenue of the Palms San Francisco, CA 94130 Proposals must be submitted by **2:00 p.m. August 8, 2016.**

## Treasure Island – Opportunity to Provide Site Electrical Engineering Consultant Services

Treasure Island Community Development, (TICD), master developer of the Treasure Island Redevelopment Project is requesting qualified, interested electrical engineering firms to respond to a request for proposals. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA) website: <http://sftreasureisland.org/contracting-treasure-island-community-development-ticd> Respondents are encouraged to check this website regularly for updates. Pre-Bid Meeting (non-mandatory): **Date & Time:** Friday, July 22, 2016 @ 10:00 a.m. **Location:** Casa de la Vista 191 Avenue of the Palms San Francisco, CA 94130 Proposals must be submitted by **2:00 p.m. August 8, 2016.**

## Treasure Island – Opportunity to Provide Transportation and Traffic Engineering Consultant Services

Treasure Island Community Development, (TICD), master developer of the Treasure Island Redevelopment Project is requesting qualified, interested transportation or traffic engineering firms to respond to a request for proposals. Information is available through the City and County of San Francisco's Treasure Island Development Authority (TIDA) website: <http://sftreasureisland.org/contracting-treasure-island-community-development-ticd> Respondents are encouraged to check this website regularly for updates. Pre-Bid Meeting (non-mandatory): **Date & Time:** Friday, July 22, 2016 @ 9:00 a.m. **Location:** Casa de la Vista 191 Avenue of the Palms San Francisco, CA 94130 Proposals must be submitted by **2:00 p.m. August 8, 2016.**

## Yerba Buena Island in San Francisco Opportunity to Construct Yerba Buena Island Street Improvements

Lennar Urban is requesting qualified, interested construction firms to respond to a public request to provide Demolition, clear and grubbing, mass grading, over excavation and geotechnical improvements, utility construction of wet and dry utilities, water tank construction, retaining wall construction, roadway and surface improvements, and streetscape planting and landscaping as part of the Yerba Buena Island Street Improvement Project. For more information, please visit: <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=11060> Treasure Island Development Authority (TIDA) has established the 41% Small Business Enterprise (SBE) Participation goal for construction firms. Respondents are encouraged to check this website regularly for updates. Pre-Bid Conference: **July 26, 2016 Casa de la Vista Room 191 Avenue of Palms San Francisco, CA 94130** Proposals must be submitted by **August 11, 2016 @ 2:00 PM (PST).**



July 18, 2016

**INVITATION TO SUBMIT BIDS FOR THE SNACK AND BEVERAGE VENDING LEASE AT SAN FRANCISCO INTERNATIONAL AIRPORT**

Pursuant to Airport Commission Resolution No. 16-0202, adopted July 5, 2016, notice is hereby given that the Airport Director, on behalf of the Airport Commission of the City and County of San Francisco, will receive bids at the Office of the Chief Business and Finance Officer, c/o Revenue Development and Management, SFO Business Center, 3<sup>rd</sup> Floor, 575 N. McDonnell Road, Room 3-329, San Francisco, CA 94128, **until 2:00 p.m. on Tuesday, July 26, 2016**, for the Lease entitled:

SNACK AND BEVERAGE VENDING LEASE  
at  
SAN FRANCISCO INTERNATIONAL AIRPORT

San Francisco International Airport is accepting bids for the Snack and Beverage Vending Lease. The Lessee is intended to operate, on a non-exclusive basis, vending machines with hot and cold food and drinks throughout San Francisco International Airport. The proposed minimum acceptable bid amount is \$75,000. The proposed term for this Lease is five years, plus one two-year option, exercisable by the Airport Commission in its sole and absolute discretion. Small, local and disadvantaged businesses are encouraged to participate. The Request for Bids ("RFB") Document may be obtained on-line at <http://www.flysfo.com/business-at-sfo/current-opportunities> or by contacting Sharon Perez, Principal Property Manager, Revenue Development and Management, at 650.821.4500. The Airport Commission reserves the right to reject any and all bids. The bids shall be submitted as set forth in the Schedule and Instructions of the RFB Document. By order of the Airport Commission Resolution No. 16-0202 Adopted: July 5, 2016



Jean Caramatti  
Commission Secretary  
CNS-2905195#

## Foundation Center Opportunities

### NEA Foundation Invites Applications for Learning & Leadership Grant Program

The NEA Foundation, the charitable arm of the National Education Association, supports student success by helping public school educators work with key partners to build strong systems of shared responsibility. The foundation, through the strength of its partnership with educators, advances student achievement by investing in public education that will prepare every one of America's children to learn and thrive in a rapidly changing world.

\*\*\*\*\*

### NCTM Accepting Applications for Emerging Teacher-Leaders Grants for Elementary Math Teachers

The National Council of Teachers of Mathematics works to ensure equitable mathematics learning of the highest quality for all students through research, leadership, and the professional development of teachers.

To that end, NCTM is accepting applications for its Emerging Teacher-Leaders in Elementary School Mathematics Teachers grant program, which aims is to increase the breadth and depth of the mathematics content knowledge of one elementary school teacher who with a demonstrated commitment to mathematics teaching and learning.

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### Raise More Money at Nonprofit Fundraising Masters

Join us at the new Nonprofit Fundraising Masters conference series, launching in Silicon Valley on July 27 and then in San Francisco on October 19. Grassroots groups can even apply for free scholarships to the 7/27 program.

The series will feature some of the world's most successful fundraisers and share their secrets to success, most valuable tips and tools, and sources of inspiration. The killer lineup includes the likes of #nptech guru and author of The Networked Nonprofit, Beth Kanter, Beyond Fundraising author Kay Sprinkel Grace, The Soul of Money author Lynne Twist, creator of The Story of Stuff and Greenpeace U.S. Executive Director Annie Leonard, Sierra Club E.D. Mike Brune, Fair Trade USA founder Paul Rice, planned giving guru Greg Lassonde, and more!

Tickets start at just \$95 and you can even save \$20 when you use the "FC" promo code. Sign up now and hope to see you there!

**SOURCE: Foundation Center**

Visit [www.sbeinc.com](http://www.sbeinc.com) to download the latest SBE Newspaper and Newsletter

# Public Legal Notices

## UNIVERSITY OF CALIFORNIA, IRVINE MEDICAL CENTER

### NOTICE INVITING GENERAL CONTRACTOR PREQUALIFICATION

Prequalification Questionnaires will be received by the **University of California, Irvine Medical Center (UCIMC)** from General Contractors (GC) wishing to submit design build proposals for the **UCIMC Central Chiller Plant Expansion/Emergency Power Upgrades, Project Nos. 994507/994049**

Prequalification questionnaires will be accepted from contractors teamed with architects that have completed comparably sized design-build projects as described in the questionnaire. The University's primary objective in utilizing the design build approach is to bring the best available integrated design and construction experience to this project. The University has determined that proposers who submit proposals on this project must be prequalified. Prequalified proposers will be required to have the following California contractor's license: A - General Engineering Contractor.

**DESCRIPTION:** Demolish existing cooling towers and a 250-ton modular chiller inside Building 57 and replace with a new modular chiller. Construct new cooling towers to serve the existing and new modular chillers at the southeast corner of the Orange campus. New condenser water pipes and pumps will be constructed to connect the cooling towers with the chillers. New supply and return chilled water lines will be constructed to connect Buildings 1A and 3 to the expanded chilled water system

In addition, the project will provide modern 12kV normal and emergency power to replace the current 5kV system. The existing 6,000-kW (four 1,500-kW generators) electrical yard that provides normal and emergency power to Building 1 would be expanded with the addition of one 1,500-kW generator to accommodate existing Buildings 1A, 3, and 31. The system would be fed from the existing 12-kV pad-mounted switch south of Building 57.

Project completion time: 18 Months.

**PROJECT DELIVERY:** Design Build

#### **ESTIMATED DESIGN AND CONSTRUCTION COST:**

Central Chiller Plant Expansion  
\$22,500,000

Emergency and Normal Power Upgrades  
7,150,000

Total \$29,650,000

**PROCEDURES:** Prequalification questionnaires will be available electronically at **2 PM on 7/19/16** from UCIMC Planning Administration.

**Mandatory Prequalification Conference** will be held at **2:00 pm on 8/1/16** at UCIMC, Building 56, Room 113, 101 The City Drive South, Orange, CA 92868.

Prequalification questionnaires must be received by 2 PM on 8/23/16 only at UCIMC Planning Administration, Building 27, Room 136, 101 The City Drive South, Orange, CA 92868.

UCIMC reserves the right to reject any or all responses to Prequalification Questionnaires and

any or all proposals and to waive non-material irregularities in any response or proposal received.

Proposal Security in the amount of 10% of the lump sum price proposal, excluding alternates, shall accompany each proposal. The surety issuing the Bid Bond shall be, on the proposal deadline, listed in the latest published State of California, Department of Insurance, list of "Insurers Admitted to Transact Surety Insurance in this State."

All insurance policies required to be obtained by Proposer shall be subject to approval by University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent ratings by Standard and Poor's or Moody's. The Certificate of Insurance shall be issued on the University's form.

Prospective proposers desiring to be prequalified are informed that they will be subject to and must fully comply with all of the proposal conditions including 100% payment and 100% performance bonds.

All information submitted for prequalification evaluation will be considered official information acquired in confidence, and the University will maintain its confidentiality to the extent permitted by law.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Proposer may be required to show evidence of its equal employment opportunity policy. The

successful Proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Proposal Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

No contractor or subcontractor, regardless of tier, may be listed on a Proposal for, or engage in the performance of, any portion of this project, unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 and 1771.1.

This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.

The successful Prequalified Proposer shall pay all persons providing construction services and/or any labor on site, including any University location, no less than the UC Fair Wage (defined as \$13 per hour as of 10/1/15, \$14 per hour as of 10/1/16, and \$15 per hour as of 10/1/17) and shall comply with all applicable federal, state and local working condition requirements.

Contact David Donovan (714) 456-5628, [ddonovan@uci.edu](mailto:ddonovan@uci.edu) for the questionnaire. For other opportunities: <http://www.ucirvinehealth.org/planning-administration/>

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA  
University of California, Irvine Medical Center  
July 19, 2016

## Having a successful Affirmative Action plan

### Continued from page 1

It's not enough, Hanible says, to draft an Affirmative Action plan, and then just let it sit on a shelf collecting dust. It's a living, breathing document that needs to change as laws, circumstances and regulations within one's particular industry change.

"We have to train people that it's more of a day-to-day action plan; a living document that you have to implement and understand how to implement. It doesn't have to be all that complicated," Hanible says.

Some of the changes with regard to sexual orientation protections, sexual identity protections, and so forth, can present challenges for some organizations when it comes to how to write their Affirmative Action plans, and making sure they use the right language. But beyond that, adapting one's plan to reflect recent changes in the laws, etc., is not that difficult.

"Once you have a foundation in place for Affirmative Action and there's a plan in place, you've implemented it, your people are trained in it and understand that process, and you've started to diversify your workforce and management team, everything else tends to fall into place; you just make adjustments as needed," Hanible explains. "There's not a lot of legislation and regulation that are changing so drastically (on a regular basis) that it affects you to the point of having to re-write your entire plan time after time. All you're doing as updates or small changes occur is changing or adding a component to your plan, training on that new component and implementing it."

The companies that do face huge hurdles are those who have never put a plan into place and

have to start from the ground up building a plan, and ensuring that they have everything in their plan including current regulations. Playing catch-up is always very stressful. And cultural differences can also be a bit challenging.

"Getting people to change can be challenging, as is getting people to understand the need for Affirmative Action. Another huge challenge is getting information from the boardroom down to the project leaders—especially primes and subs who aren't your employees. And when you're trying to pass information along, sometimes it gets lost in translation," Hanible says. "I think some companies don't take the Affirmative Action issues and the things that could get them in trouble from a discriminatory practice standpoint seriously. Some companies actually get to a point where all of a sudden they're faced with something tragic happening and then decide to do something. Then it can often be too late. It's like they're chasing Affirmative Action instead of getting in front of it and having some foresight."

Hanible recommends writing and implementing a good program, making sure the program is strong, making sure hiring is diverse and that you have strong, diverse hiring practices in place, that you're tracking your numbers on a monthly and quarterly basis, and that you're recruiting in the right places to ensure a diverse workforce from an Affirmative Action standpoint.

"In other words are you recruiting from markets that are heavy with Hispanics or Native Americans; are you going to historical Black colleges looking for engineering graduates you can recruit; are you looking at females coming out of the military that have

an aptitude and discipline for the industry you're in, and so forth. If you're not doing those things, you're simply not going to have a strong program," Hanible says. "Finally, and this may be the biggest challenge of all, you have to have the mindset to get in front of everything when it comes to Affirmative Action and implementing it. That includes the outreach and doing your due diligence—both if you're doing it and how. If you had a weak Affirmative Action program last year and you've done nothing for 2016, you have to ask yourself what your true expectations really are."

In a nutshell, Hanible says Affirmative Action is really just saying that a company has to take action to make sure that it is looking at diverse classes—not just to do work; not just to do contracts; but also in hiring both internally and externally on all levels, including within one's management, in recruitment and in making sure there is diversity in one's supply chain, including contractors. Being fair, welcoming and inclusive to all in all that you do is the simplest way to put it.

There's a little bit of a slowdown in momentum when it comes to Affirmative Action these days, Hanible says: "The program definitely is not as well-received and respected as it was just 10 years ago, and it needs a shot in the arm. It needs to be revived, I believe and people need to look at it a little differently now. And, like anything else, it needs a tune-up. Until that happens it will probably lose more of its luster. Things have changed in the last 10 years so it needs to be redefined to make sure that it fits where we are today. Many times I think we just look at these pro-

grams and continue to let them stand as they stand, rather than making sure they adjust and keep up with the times. So that's a big thing. We need to look at where we are right now and review Affirmative Action and make sure we're going in the right direction with it."

#### About Compliance Management Partners:

Compliance Management Partners, led by industry expert George Hanible, helps firms to understand and implement effective policies and processes that can minimize chances of audits, penalties and related liabilities. With over six years at Skanska as the lead EEO and DBE Compliance Officer, George has been instrumental in developing EEO Policy and DBE outreach programs throughout the nation. His subject matter expertise helped craft a winning compliance strategy, leading to wins on multiple pursuits during his tenure.

In addition to comprehensive training sessions on the Department of Labor's Office of Federal Contract Compliance Programs "16 Steps to Improved Compliance" Compliance Management Partners offers custom services to meet each client's needs. From Utilization Plan development, to onsite Project compliance assessments, or Pre-Audit preparation, CMP works closely with both company executives and Project staff to help ensure effective implementation of comprehensive company policies in order to meet Compliance requirements. Working in key areas like Outreach, Recruiting, Managing Field Risk, Workforce Development, and Project staffing, CMP can support or enhance companies' existing compliance efforts.

# Facebook Diversity Update: Positive Hiring Trends Show Progress

**Continued from page 1**

school teacher-training and student skills-building, particularly among traditionally underrepresented populations in engineering and computer science. It will give thousands of students across the country the access to computer science they deserve.

At Facebook, we care enormously about this. Promoting diversity is a core part of our COO Sheryl Sandberg's public policy advocacy. As Mark Zuckerberg, our CEO, said when he announced his support for President Obama's "Computer Science for All" initiative, "When people learn to code, they get the opportunity to build the products of the future and move our society forward."

In addition to our commitment to Code.org, we have a variety of short, medium and long-term initiatives designed to drive change at Facebook and the larger technology industry.

**Short Term: Building a Diverse Slate of Candidates and an Inclusive Working Environment**

Our diverse slate approach encourages recruiters to look longer, harder and smarter for more diversity in the qualified talent pool. Our goal is to create an environment where diversity is considered an indispensable part of the search for great talent.

Because we recognize that some of the biggest impact comes from investing in the tools and resources we provide employees, we have improved our talent-sourcing tools, invested in better training for everyone involved in hiring and managing diverse teams, and strengthened our relationship with a diverse partnership network to field great talent.

We also know that the work of getting more underrepresented talent to Facebook doesn't stop when someone accepts a job offer. We work to build an inclusive environment through our training on managing unconscious bias. Nearly 100% of people at the manager level and above — and 75% of all US employees — have taken our Managing Bias class. After positive feedback from companies that wanted to learn more about the course last year, we made it publicly available and free to everyone online. This training is structured so that companies of all sizes can use the training as-is, or tailor it to their needs.

We incorporate diversity best practices in our HR systems while delivering and supporting a range of learning and development programs, including Lean In Circles. Our Employee Resource Groups continue to grow and provide community for underrepresented groups and allies.

**Medium Term: Supporting Students with an Interest in Tech**

We continue to grow our Facebook University (FBU) program, a training program focused on undergraduate college students from underrepresented groups. After launching FBU for Engineering in 2013 with 30 students interested in computer science, we've grown the program to include 170 students this summer. This growth came with the addition of FBU for Business in 2015, and FBU for Analytics which is new this summer — both of which are focused on business functions at our company where coding is not a prerequisite. When we started FBU in 2013, we knew it could be years before we saw students return for full-time jobs at Facebook. This year, for the first time, we are proud to welcome

a handful of former trainees as full-time employees. We look forward to welcoming more FBU candidates in the future.

A year ago we launched our Computer Science and Engineering (CS&E) Lean In Circles program in partnership with LeanIn.Org, LinkedIn and the Anita Borg Institute. This program aims to support women already in college who show an interest in computer science. Our hope is that with additional support, they will stay the course through graduation and we will experience an improvement in the number of women graduating with these critical skills. Currently only 18% of people graduating in the US with degrees in CS are women — what's worse is that the number of women graduating in the US with degrees in CS has been steadily declining since the late 1980s. Today, women are also 32% more likely than men to leave STEM fields by switching majors. Due to our efforts, there are now over 250 circles on university campuses around the world. The program continues to expand via Lean Internship Circles for students interning at more than 85 companies all over the Bay Area. Lean Internship Circles have also expanded to New York City, and we look forward to seeing hundreds of interns support and encourage one another through CS&E Circles this summer.

**Long Term: Creating Opportunity and Access**

We know it will require long term commitment to close the opportunity gap. Moving middle schoolers to new hires is a 10-year process. That's why in addition to our \$15 million commitment to Code.org, we continue to invest in TechPrep, an online resource in both English and Spanish for parents, guardians and future programmers who want to learn more about computer science and programming. Since we launched TechPrep last October, the site has had over half a million unique visitors from all 50 states. In April, we kicked off our TechPrep Roadshows, which are community-based events where parents, guardians and future programmers are invited to learn more about careers in technology and get in-person training on how to use the TechPrep site to develop programming skills, regardless of their current skill level.

**Highlighting Facebook's LGBTQ community**

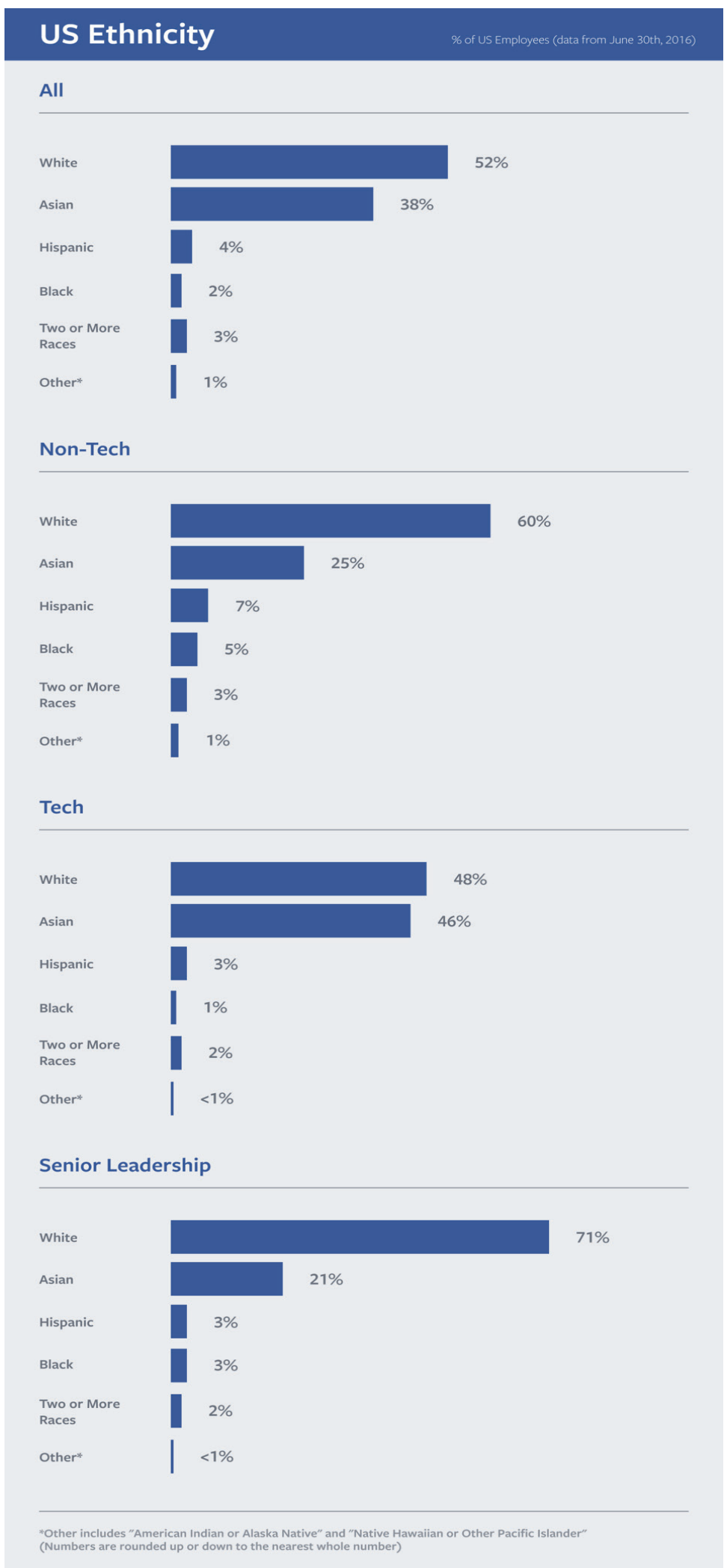
Diversity comes in many forms, and we want to take a moment to highlight the vibrant LGBTQ community here at Facebook.

In a voluntary survey of our employees in the US about sexual orientation and gender identity, to which 61% responded, 7% self-identified as being lesbian, gay, bisexual, queer, transgender or asexual. We are proud to support the LGBTQ community through our policies, products and extensive benefits for our employees.

**Annual Diversity Data**

As we noted above, we are encouraged by stronger diversity in our hiring trends, particularly among Black and Hispanic people and women in senior leadership, whose rates of hire exceed their percentages of representation in our current population. This strength in recruiting has also contributed to an increase by several percentage points of women in leadership, from 23% to 27% and Black people in non-tech from 3% to 5%.

SOURCE: <http://newsroom.fb.com>



# Fictitious Business Name

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0371816-00

Fictitious Business Name(s):  
**Hinata Sushi**  
 Address  
**810 Van Ness Avenue,  
 San Francisco, CA 94109**  
 Full Name of Registrant #1  
**North Lebanon Kitchens, Inc. (CA)**  
 Address of Registrant #1  
**810 Van Ness Avenue,  
 San Francisco, CA 94109**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2016**

Signed: **Weida Chen**

This statement was filed with the County Clerk of San Francisco County on **7/18/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim  
 Deputy County Clerk  
 7/16/2016**

**7/21/16 + 7/28/16 + 8/4/16 + 8/11/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0371730-00

Fictitious Business Name(s):  
**Lukha**  
 Address  
**1020 Mariposa Street #1,  
 San Francisco, CA 94107**  
 Full Name of Registrant #1  
**Yuliya Lukashevich**  
 Address of Registrant #1  
**1020 Mariposa Street #1,  
 San Francisco, CA 94107**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/12/16**

Signed: **Yuliya Lukashevich**

This statement was filed with the County Clerk of San Francisco County on **7/12/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon  
 Deputy County Clerk  
 7/12/2016**

**7/14/16 + 7/21/16 + 7/28/16 + 8/4/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0371705-00

Fictitious Business Name(s):  
**MCS Construction Services, Inc.**  
 Address  
**1990 Beach Street #304,  
 San Francisco, CA 94123**  
 Full Name of Registrant #1  
**MCS Construction Services, Inc. (CA)**  
 Address of Registrant #1  
**1990 Beach Street #304,  
 San Francisco, CA 94123**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/5/16**

Signed: **Dustin Martinoni**

This statement was filed with the County Clerk of San Francisco County on **7/5/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Sonya Yi  
 Deputy County Clerk  
 7/11/2016**

**7/14/16 + 7/21/16 + 7/28/16 + 8/4/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0371182-00

Fictitious Business Name(s):  
**Noise**  
 Address  
**3427 Balboa Street, San Francisco, CA 94121**  
 Full Name of Registrant #1  
**Daniel A. Brown**  
 Address of Registrant #1  
**3405 Anza Street, San Francisco, CA 94121**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/8/15**

Signed: **Daniel A. Brown**

This statement was filed with the County Clerk of San Francisco County on **5/27/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim  
 Deputy County Clerk  
 5/27/2016**

**6/27/16 + 7/7/16 + 7/14/16 + 7/21/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0371633-00

Fictitious Business Name(s):  
**Project Prama**  
 Address  
**1789 9th Avenue, San Francisco, CA 94122**  
 Full Name of Registrant #1  
**Amy B. Flaherty**  
 Address of Registrant #1  
**1789 9th Avenue, San Francisco, CA 94122**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **7/1/2016**

Signed: **Amy B. Flaherty**

This statement was filed with the County Clerk of San Francisco County on **7/1/16**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang  
 Deputy County Clerk  
 7/1/2016**

**7/21/16 + 7/28/16 + 8/4/16 + 8/11/16**

## FICTITIOUS BUSINESS NAME STATEMENT

File No. A-0371552-00

Fictitious Business Name(s):  
**Redwood SF**  
 Address  
**1467 40th Avenue,  
 San Francisco, CA 94122**  
 Full Name of Registrant #1  
**Michael Blanchard Jr.**  
 Address of Registrant #1  
**1467 40th Avenue,  
 San Francisco, CA 94122**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **6/28/2016**

Signed: **Michael Blanchard Jr.**

This statement was filed with the County Clerk of San Francisco County on **6/28/2016**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin  
 Deputy County Clerk  
 6/28/2016**

**7/21/16 + 7/28/16 + 8/4/16 + 8/11/16**

## ABANDONMENT OF FICTITIOUS BUSINESS

### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1.) Tune-Up**  
 Located at **577 Hayes Street, Apt. A, San Francisco, CA 94102**

This fictitious business name was filed in the County of San Francisco on **May 9th, 2012** under file **2012-0343321**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Leandra M. Rouse**  
**577 Hayes Street, Apt. A**  
**San Francisco, CA 94102**

This business was conducted by a **AN INDIVIDUAL**

Signed: **Leandra Maile Rouse**

This statement was filed with the County Clerk of San Francisco County on **6/30/2016**.

Filed: **Fallon Lim  
 Deputy County Clerk  
 6/30/2016**

**7/7/16 + 7/14/16 + 7/21/16 + 7/28/16**

### STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

**1.) TuneUp Wellness**  
**2.) TuneUp SF**

Located at **577 Hayes Street, Apt. A, San Francisco, CA 94102**

This fictitious business name was filed in the County of San Francisco on **Oct. 2, 2015** under file **A-0367146-00**

Name and address of Registrants (as shown on previous statement)

Full Name of Registrant #1  
**Leandra M. Rouse**  
**577 Hayes Street, Apt. A**  
**San Francisco, CA 94102**

This business was conducted by a **AN INDIVIDUAL**

Signed: **Leandra Maile Rouse**

This statement was filed with the County Clerk of San Francisco County on **6/30/2016**.

Filed: **Fallon Lim  
 Deputy County Clerk  
 6/30/2016**

**7/7/16 + 7/14/16 + 7/21/16 + 7/28/16**

## SUB-BID REQUEST AD

**Guy F. Atkinson**  
 Requests

**Sub-bids from All Qualified & Certified DBE Subcontractors/Suppliers/Consultants for:**

**Caltrans Contract 07-279114**

**Construction on State Route 60 in Los Angeles County**

**in Diamond Bar and City of Industry**

**from Grand Avenue Overcrossing to 0.1 Mile West of Prospectors Undercrossing**

**Bids Tuesday, August 9, 2016**

**Description of Work, Services & Supply (but not limited to):** AC Paving, CIDH, Clear and Grub, Construction Area Signs, Demolition, Electrical, Environmental Services, Erosion Control, Fence/Guardrail, Grind Concrete, Irrigation System, Joint Seals, Landscaping, Minor Concrete Structures, Misc Concrete, Misc Iron and Steel, OH Signs, Pipe Supply, QA/QC, Pavement Marking, Paving Supply, Reinforcing Steel.

**REFER TO PROJECT SPECS FOR COMPLETE BID ITEM LIST.**

**This Project has a 12% DBE Goal. \*\*\*Lower Tier DBE participation is encouraged.\*\*\***

**Guy F. Atkinson**

**18201 Von Karman Ave, Suite 800. Irvine, CA 92612**

**socal.esteeming@atkn.com**

**Phone: 949-382-7145. Fax: 949-553-0252**

**Contact: Drew Nelson**

Guy F. Atkinson is a union contractor and an Equal Opportunity Employer. 100% Performance & Payment Bonds from an approved surety company will be required for subcontractors greater than \$100,000. Atkinson will pay the cost of bonds up to 2.0%. Atkinson will assist in obtaining necessary equipment, supplies, materials or related services. We will split items of work (see project specs for full list of bid items) and provide assistance for bonding, LOC and insurance where needed. Subcontractors will be expected to sign Atkinson's standard subcontract and to comply with our company's standard insurance requirements which include a waiver of subrogation. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote.

**TO DOWNLOAD PLANS, SPECS, ADDENDA, THE INFO HANDOUT, ETC:**

Please go to the Caltrans Contracts web site:

[http://www.dot.ca.gov/hq/esc/oe/project\\_ads\\_addenda/07/07-279114/](http://www.dot.ca.gov/hq/esc/oe/project_ads_addenda/07/07-279114/)



# Access to Capital



## A Basic Guide to Choosing a Small Business Loan

By Micah

A small business loan is essentially a way of financing your business when you would otherwise be unable to. By taking one of these small business start-up loans out from a bank or other financial institution, and then applying for aid from the Small Business Administration (SBA), you can greatly improve your chances of developing a long-lasting company. There are a wide variety of small business loans available, among them being small business loans for women, veteran's small business loans, and specialized government small business loans.

When a loan is taken out that is SBA approved, this means that should you default on your payments, the SBA will repay a certain portion of the loan for you. By acquiring such a loan, you infuse your company with an influx of much needed cash while also mitigating the potential risk of forming an unsuccessful small business in today's economy.

When preparing for a loan interview, it's a good idea to compile a checklist of information to have readily available, as well as answers to commonly asked questions from money lenders.

### How to Find the Best Small Business Loans

How to get a small business loan may seem like a difficult proposition, but in reality it's not too difficult with the right information. In order to apply for small business loans, there are a few things you must consider: what type of special loans you're looking to take advantage of (for instance, if you're a veteran or a woman), the assets your company will be able to supply up-front, why the loan is needed in the first place (will the money go to hiring more workers or to combating pollution?), and what state you're looking for aid in.

Once you've compiled a list of these answers, finding the best small business loan available is as simple as inputting these answers into the SBA supplied checklist and then conducting a search of the loans you qualify for. You can find the SBA's loan and grant search tool here.

How to Compare Small Business Loan Terms and Conditions

When looking at loans for small businesses, remember to consider the small business loan rates before jumping into a deal. The value of using a small business loan calculator cannot be overstated when attempting to discover the best deal for the amount of finance you'll receive, as there are many questionable offers out there that make huge profits through the use of clever wording and deceptive interest rates on loans. Don't fall victim to these traps and be sure to read through everything as carefully as possible.

While there is the basic 7(a) type of loan that is most commonly supported by the SBA, there are also many other types of loans that are equally available if you meet their prerequisites. For those that have worked in the service of this country, Veteran's Administration loans, otherwise known as VA small business loans, can be an excellent way of getting a company off the ground. These involve the Patriot Express Pilot Loan Initiative for retired

servicemen and the Military Reservist Economic Injury Disaster Loan: a special type of loan for small businesses that would have been able to pay costs themselves had one of their workers not been called up to active duty.

Similar to the military disaster loan, there are also loans the SBA supports to help small businesses that have been negatively affected by problems outside of their control, such as hurricanes or earthquakes. These Economic Injury and Disaster Assistance loans are worth considering if you find your company qualifies for them. The SBA also has support for specific loans of large amounts for companies that act as exporters or lenders themselves. Finally, there are special purpose loans that can be used to acquire funding for specific problems, such as the Pollution Control loan. For an in-depth look at each of these loans, as well as a host of others, click here.

### How to Find Low-Rate Small Business Loans

The SBA has a great, comprehensive list of supported SBA small business loans. After perusing their list, keep in mind your company's projected abilities to repay loans, as well as the realistic expectations of being able to acquire such a loan. The SBA list of supported loan types can be found here. While there might be other financial institutions that offer loan programs for small businesses, it's a good idea to stick within the realm of SBA supported ones to assure your company won't find itself in deeper trouble in the future.

### What are the Important Factors in Choosing a Small Business Loan?

Before pushing forward with a loan, it's important to take a step back and look over your company's finances as they are. The ratio of money you've poured into the company versus the amount of you've already taken as loans is heavily considered by investors. Known as the debt to equity ratio, this number (if swinging poorly in one direction) can be the limiting factor in the number of options available to you. Still, even if this number is working against you, there are still ways to make the most out of the situation.

When your company has more debt (money loaned) than equity (money invested), it's a good idea to look into equity financing. This will provide an influx of cash that will increase the amount of capital you control as the owner. Equity financing essentially involves small business administration loans and is something worth looking into as a start-up because it provides advantages that debt financing cannot. Equity financing is about drawing up funds that won't add further debt penalties to the company and are often less stringent about when they're required to be paid back.

If equity financing does not seem like a viable option, and your company has just recently been established, then the SBA supported micro-loan program might be the right one for you. These loans are relatively small, in the amount of fifty thousand dollars, but are dedicated to supporting newly established or recently expanding small businesses.

SOURCE: <http://www.moneychoice.org>

## Gather the Info You'll Need



The SBA is not your only source for small business loans. State and local economic development agencies as well as numerous nonprofit organizations provide low-interest loans to small business owners who may not qualify for traditional commercial loans. This page will help to ensure that you are prepared when you decide to apply for a small business loan.

### Documentation Needed for Small Business Loan Applications

While every loan program has specific forms you need to fill out and documents you need to submit, you will likely need to submit much of the same information for different loan packages. Before you start applying for loans, you should get some basic documentation together. The following are typical items that will be required for any small business loan application:

- **Personal Background:** Either as part of the loan application or as a separate document, you will probably be asked to provide some personal background information, including previous addresses, names used, criminal record, educational background, etc.
- **Resumes:** Some lenders require evidence of management or business experience, particularly for loans that are intended to be used to start a new business.
- **Business Plan:** All loan programs require a sound business plan to be submitted with the loan application. The business plan should include a complete set of projected financial statements, including profit and loss, cash flow and a balance sheet.
- **Personal Credit Report:** Your lender will obtain your personal credit report as part of the application process. However, you should obtain a credit report from all three major consumer credit rating agencies before submitting a loan application to the lender. Inaccuracies and blemishes on your credit report can hurt your chances of getting a loan approved. It's critical you try to clear these up before beginning the application process.
- **Business Credit Report:** If you are already in business, you should be prepared to submit a credit report for your business. As with the personal credit report, it is important to review your business' credit report before beginning the application process.

- **Income Tax Returns:** Most loan programs require applicants to submit personal and business income tax returns for the previous 3 years.
- **Financial Statements:** Many loan programs require owners with more than a 20 percent stake in your business to submit signed personal financial statements. You may also be required to provide projected financial statements either as part of, or separate from, your business plan. It is a good idea to have these prepared and ready in case a program for which you are applying requires these documents to be submitted individually.
- **Bank Statements:** Many loan programs require one year of personal and business bank statements to be submitted as part of a loan package.
- **Collateral:** Collateral requirements vary greatly. Some loan programs do not require collateral. Loans involving higher risk factors for default require substantial collateral. Strong business plans and financial statements can help you avoid putting up collateral. In any case, it is a good idea to prepare a collateral document that describes cost/value of personal or business property that will be used to secure a loan.
- **Legal Documents:** Depending on a loan's specific requirements, your lender may require you to submit one or more legal documents. Make sure you have the following items in order, if applicable:
  - Business licenses and registrations required for you to conduct business
  - Articles of Incorporation
  - Copies of contracts you have with any third parties
  - Franchise agreements
  - Commercial leases

### Questions Your Lender Will Ask You

Forms vary by program and lending institution, but they all ask for the same information. You should be prepared to answer the following questions. It's a good idea to have this information prepared before you fill out the application:

- Why are you applying for this loan?
- How will the loan proceeds be used?
- What assets need to be purchased, and who are your suppliers?
- What other business debt do you have, and who are your creditors?
- Who are the members of your management team?

SOURCE: [www.sba.gov](http://www.sba.gov)

# Arts & Entertainment

## Barry Dow Project – Music For All People

Music For All People Music Publishing announces the CD release: Barry Dow Project – Music For All People. The newly released CD was awarded the Akademia Music Academy's June 2016 Best R&B / Soul album of the month. The Music For All People CD has also been featured on several radio stations across United States, such as

KPOO Radio - San Francisco, California, USA

<http://www.kpoo.com/>

KXRL Radio Los Angeles, California USA

<http://www.kxrl-radio.com/losangeles8>

KEDG Radio Sydney, Australia

<http://www.kedg-radio.com/sydney8>

KHSX Radio Houston, Texas USA

<http://www.khsx-radio.com/houston8>

WLDN Radio London, United Kingdom

<http://www.wldn-radio.com/london8>

WMIC Radio Miami, Florida USA

<http://www.wmic-radio.com/miami8>

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- Music For All People
- Where's The Party At
- Lover Or Friend
- Angel In My Eyes
- Why'd You Take My Heart
- Get Up
- Gotta Get The Miney
- Come My Way
- Making Love To You
- I Only Wanna Be With You
- Freak All Night
- Funk Myself To Death
- 1st Step To Love



# Diversity on the Business Campus

## Latino Business Student Association

### Our Vision

The Latino Business Student Association was established in 1998 in an effort to promote diversity at the Haas School of Business and the corporate world. LBSA abides by this mission by providing resources to underrepresented students such as academic assistance, exposure to an extensive network, scholarships and more.

### History

The Latino Business Association (LBSA) is the University of California, Berkeley's premier Latino business club. LBSA is dedicated to its members' advancement in the pursuit of their professional development and self-improvement. LBSA was officially established in 1998, when only three Latino students were admitted into UC Berkeley's Walter A. Haas School of Business. These three unique individuals, Ulysses Romero, Eddie Martin, and Jorge Rodriguez, witnessed the low representation of Latinos in both academia and the corporate workforce. They realized the great necessity for an organization that could serve as resources for undergraduate Latino students seeking to achieve academic success and business aspirations. Following this epiphany, an idea rose and LBSA was founded. As a result, the founders and the first generation of LBSA members excelled in their courses and succeeded in incorporating themselves in the corporate World.

### Professional Development

Each semester, LBSA and its corporate sponsors conduct several events that serve to develop the professional skills of its members; these events include: resume building, network, business etiquette, and public speaking workshops. LBSA organizes several social events that allow its members and corporate professionals to interact and form a beneficial relationship with one another. These social events include office visits, social mixers in San Francisco, sport tournaments, tailgate events and more. Sponsorship to National Conventions LBSA's partnership with national and local organizations (i.e. Association of Latino Professional in Finance and Accounting (ALPFA) provides its



members an extensive network that opens professional opportunities nationwide. In addition, LBSA sponsors its members to attend national conventions each year that are hosted in different major cities of the United States.

### Mentorship Programs

LBSA's Mentorship Program assigns each member with a senior LBSA member who mentors him/her throughout the academic year. This gives its members early insight on how to pave their way

towards a successful academic and professional career.

### Study Halls

LBSA has study hall once a week throughout the semester which focuses on assisting its members with course material. Study hall also gives its members access to over a hundred old exams and study guides.

### Scholarships

This year, LBSA gave out more than \$6,000 worth of scholarships on behalf of its corporate sponsors. The scholarships were given to active members based on merit and their involvement in LBSA activities. Through the above programs and events, LBSA has forged a relationship between corporate professionals and students to support one another in order to increase diversity in the global workforce.

SOURCE: <http://www.ucberkeleylbsa.com>